# The Impact of Agricultural Credit on Agricultural Productivity in Dera Ismail Khan (District) Khyber Pakhtonkhawa Pakistan

Muhammad Amjad Saleem Govt college of Management Sciences D.I.Khan

### Dr Farzand Ali Jan Director Finance, Agricultural University Peshawar

#### Abstract

Agriculture is not only the backbone of our food, livelihood and ecological security system, but is also the very soul of our sovereignty. In Pakistan population density is high and has been increasing day by day and agricultural land has been decreasing because of fragmenting or converting it into residential plots. To meet the domestic food requirements use of improved production technologies developed by research is must. In this behalf government of Pakistan has been extending loan to poor farmers for adoption of new farm technology, a capital intensive technology. Therefore objective of the paper was to see impact of credit on agricultural gross domestic product. Data regarding disbursement of credit from different formal sources for different purposes and agricultural gross domestic product of major crops in study area D.I.Khan from 1990 to 2008 was collected from statistical office for crop reporting services DIK. Data was analyzed using linear regression model on The Cobb-Douglass type. Credit disbursed for seed along with fertilizers and pesticides, irrigation and tractors were found strongly correlated to agricultural gross domestic product with values 0.87, 0.58 and 0.42 respectively. Above 80% impact was of credit on agricultural gross domestic product with F = 10.752 significant at 0%.Only credit for seeds, fertilizers etc had greater role in this collective impact. At the end it was concluded that availability of credit increased agricultural production

Keywords: Agricultural productivity, Agriculture credit, New farm technology

#### Introduction

The economy of Pakistan is mostly agrarian in makeup. Regardless of prompt growth in other sectors, agriculture is still the major sector contributing 25 percent towards the Gross Domestic Production (GDP). About 70 percent of total population of the country lives in rural areas which are directly or indirectly allied with agriculture. According to estimates agriculture sector has occupied about 44 percent of total labor force and its direct and indirect contribution in annual exports of the country is around 70 percent (Government of Pakistan, 2002).

Agricultural output is low in developing countries especially in Pakistan due to small holdings, traditional methods of farming, poor irrigation facilities, low or misuse of modern farm technology etc (Zuberi, 1989). This results in small income and no saving or small saving. Therefore, it needs of time that credit agencies come up to help them in applying and undertaking the improved farm practices. Credit is an important instrument that enables farmers to acquire commands over the use of working capital, fixed capital and consumption goods (Siddiqi et al, 2004). Credit plays an important role in increasing agricultural productivity. Timely availability of credit enables farmers to purchase the required inputs and machinery for carrying out farm operations (Saboor et al, 2009).

After emergence of green revolution, there have been overtime changes in crop production technology, so credit requirements have increased for both inputs for crop production and farm investment.

#### Literature review

Modern agriculture is essential for economic development. Employing modern agriculture is possible when farmers are provided credit for purchasing modern inputs (Schultz, 1964; Zuberi, 1989). Many developed countries had recognized the benefits of using modern farm technology. But application of modern farm technology to increase agricultural output had increased financing needs of farmers (Mellor, 1966). Easy and cheap credit is the quickest way for boosting agricultural production (Abedullah, 2009). Credit is provided for relief of distress and for purchasing seed, fertilizer, cattle and implements (Yusuf, 1984). Use of modern technology increased demand for credit and resulted in increase in agricultural productivity of small farmers (Saboor et al, 2009) Access to credit promoted the adoption of yield-enhancing technologies. Governments used credit programs to promote agricultural output, (Adams and Vogel, 1990).

Dantwala (1989) estimated demand and supply of credit and its role in poverty alleviation in India. He emphasized on supply of credit and to increase technical assistance to farmers to increase agricultural productivity.

Developing countries improved their agricultural output by introducing modern agricultural technology such as chemical fertilizers, recommended seeds, tractors and modern irrigation facilities etc. But modern agricultural technology was capital intensive and hence increased demand for credit (Johnson and Cownie, 1969).

Nosiru (2010) proved in his research article on the topic "Micro credits and Agricultural Productivity in Ogun State, Nigeria" that micro credit enabled farmers to buy the inputs they needed to increase their agricultural productivity. However, the sum of credit obtained by the farmers in the study area did not contribute positively to level of output. This was as a result of non-judicious utilization, or distraction of credits obtained to other uses apart from the intended farm enterprises.

Siddiqi et al, (2004) reported that flow of credit to farmers had increased demand for inputs to increase crop production. The elasticity of amount of credit, No of tractors, irrigation, use of chemical fertilizer and pesticides etc with respect to dependent variable agricultural income on per cultivated as well as per cropped acre basis indicated that credit (production credit) and tube wells impacted positively and significantly at 95 percent confidence level. Number of tractors and use of fertilizers also contributed positively but insignificantly. It was because of inappropriate use of fertilizer and tractors.

The total amount of agricultural credit disbursed by various institutional sources in Pakistan during 1986-87, was Rs. 16.3 billion and was 13 percent of the GDP generated in agricultural sector. It reflected thirteen fold increase in 2001-02 over 1980-81. The ratio of institutional credit as a proportional of sectoral GNP of agriculture increased three fold from 4.0 percent in 1976-77 to about 13.0 percent in 1986-87(Government of Pakistan, 1988).

The impact of institutional credit, fertilizers, seeds, and irrigation on agricultural production was found positive and significant (Zuberi, 1983, 1990; Sohail et al, 1991 Iqbal *et al.*, 2001, 2003; Waqar et al, 2008)...

Credit had been only a meek cause of agriculture sector growth in Nepal (Shrestha, 992). Credit as an independent variable showed insignificant impact on production but chemical fertilizers, high quality seeds, labor and tractors were found significant (Zuberi,1989;). Mean input expenditures per hectare was significantly higher for the farmers who participated in credit. Higher input expenditures were presumably associated with higher productivity growth (Saeed *et al.*, 1996).

Chaudhry (1986) stated that combined effect of irregation, fertilizers, seeds and pesticides etc was positively on crop production. Strong correlation exists between the amounts of institutional credit and the real gross domestic product agriculture sector in a given time period (Carter 1988; Carter and Weibe 1990; Feder et al, 1990; Shrestha, 1992; Binswanger and Khandker 1995; Pitt and Khandker 1996). Positive relationships exist between institutional credit and productivity (Bernstein and Nadiri, 1993; Nickell and Nicholitsas, 1999; Schiantarelli and Sembenelli, 1999; Schiantarelli and Jaramillo, 1999; Schiantarelli and Srivastava, 1999). Inefficiently allocated capital by Malaysia's banking sector declined total factor productivity of the country (Ghani and suri, 1999).

Use of tractors had positive and significant impact on gross domestic product (Waqar et al, 2008). Khan (1985) reported that use of tractors had no positive impact on production.

Ahmad et al, (2006) analyzed the impact of advancing in-kind credit in the form of fertilizer and seed to smallholder farmers in the Ethiopian. They found that in kind input credit of fertilizer and seed increased crop output reasonably.

Zuberi (1989) found that 70 percent of total formal credit was used for the purchase of seed and fertilizer and concluded that most of the increases in agricultural output could be explained by changes in the quantity and quality of seed and fertilizer.

#### Metholodgy

Secondary data penetrating from 1990-2008 was collected from Statistical office for crops production D.I.Khan and was analyzed using Statistical Package for Social Scientists (SPSS). To assess contribution of institutional credit in agricultural output Linear Regression Model on The Cobb-Douglass type was used as applied by (Zuberi, 1983,1989,1990;Shrestha,1992; Iqbal et al,2001; Khushk et al,2009;Nosiru, 2010).

Traditionally agricultural production function represents connection between physical quantities of output and the inputs like land, labor, capital and quantities of other inputs (like water, seeds, fertilizer, pesticides etc.). However, as agriculture is a multi-product industry therefore, Agricultural Gross Domestic Product (AGDP) was used as the dependent variable and agricultural production was assumed to be the function of credit disbursed by different financial institutions for irrigation purpose, seeds, fertilizers, pesticides, implementation of tractors and other purposes as used by Sohail et al (1991) who stated that expenditure on seeds, fertilizers etc may explained by the amount of institutional credit obtained. Agricultural credit was also used directly as one of the explanatory variables based on the arguments of Carter (1989). He argued that credit affects the performance of agriculture in three ways: (i) it encourages efficient resource allocation by overcoming constraints to purchase inputs (ii) if the agricultural credit is used to buy modern farm technology it shift the entire input-output surface-in this regard it embodies technological change and a tendency to increase technical efficiency of the farmers; and (iii) credit can also increase the use intensity of fixed inputs like land, family labor, and management, persuaded by the 'nutrition-productivity link of credit'-that raises family consumption and productivity. Carter's reasoning implies that agricultural credit not only increases management efficiency but also affects the resource allocation and profitability.

Hence Linear Regression Model on The Cobb-Douglass type was expressed as follow

LnY (agricultural gross domestic product) = Lna (constant) +  $bLnX_1$  (credit for seeds etc) + $bLnX_2$  (credit for tub wells) +  $bLnX_3$  (credit for implementation of tractors) +  $bLnX_4$  (credit for other agricultural purposes) +  $bLnX_5$  (total credit disbursed) + Lnei (Error term)

#### Analysis and interpretation

Table1 Analysis of impact of formal Agricultural Loans disbursed on Agricultural gross domestic product

year	Total credit Disbursed in Rs (million)	GDP (In tons)	Absolute increase/decrease wrt to Previous year				
			Credit	GDP	%	%	
1990	89.232	396037	0		0		0

European Journal of Business and Management ISSN 2222-1905 (Paper) ISSN 2222-2839 (Online)

1991	59.687	372085	-29.545	-23952	-33.1103	-6.04792		
1992	46.339	317417	-13.348	-54668	-22.3633	-14.6923		
1993	36.506	297329	-9.833	-20088	-21.2197	-6.32858		
1994	41.668	302873	5.162	5544	14.14014	1.864601		
1995	90.464	335893	48.796	33020	117.1067	10.90226		
1996	54.229	360654	-36.235	24761	-40.0546	7.371693		
1997	70.096	412000	15.867	51346	29.25925	14.23691		
1998	80.701	471672	10.605	59672	15.12925	14.4835		
1999	165.363	475364	84.662	3692	104.9082	0.782747		
2000	176.158	417826	10.795	-57538	6.528063	-12.104		
2001	166.859	397735	-9.299	-20091	-5.27878	-4.80846		
2002	201.147	468378	34.288	70643	20.54909	17.76132		
2003 2004	271.02	590485	69.873	122107	34.73728	26.07018	_	
2004	388.233	592214	117.213	1729	43.24884	0.29281		
12905-	1047.518	466500	659.285	-125714	<u>  169.816</u> 8	-21.2278		
2006	1203.06	<u>5</u> 79955	155.542	113455	14.8486 <mark>2</mark>	24.32047		
12007-	1574.078	<mark>6</mark> 78798	371.0 <mark>1</mark> 8	98843	30.83953	17.04322		
2008	1311.169	<mark>5</mark> 18583	-262.9 <mark>0</mark> 9	-160215	-16.702 <mark>4</mark>	-23.6028	Credit	
50 -							GDP	
0 +		┺╷╵┣╸╷╻╒╸╷						
J -50 +	0 31 32 33 8	- 33 90 3	51 30 33	012	<u> </u>		-	
-100 -							-	
							,,	

It can be seen from the table1 that there was no regular trend in the change in gross domestic product through change in outflow of credit with respect to previous year. During 1994, 1995, 1997, 1998, 1999, 2002, 2003, 2006 and 2007 there was increase in out flow of credit and also gross domestic product with respect to previous years. During 1991, 1992, 1993, 2001and 2008 out flow of credit and gross domestic products decreased with respect to previous years. During 1997 amount of credit disbursed by financial institutions decreased but against this gross domestic product increased with respect to previous year 1996. During 2005 amount of credit disbursed by financial institutions increased while gross domestic product decreased with respect to previous year 2004. Ratio of increase in credit and GDP with respect to previous year was greater during 2002 against all other years during which credit and GDP increased with respect to previous years. During 2002 credit increased 20.55% and GDP increased 17.76% with respect to 2001. Ratio of decrease in credit and GDP with respect to previous year was greater during 1992 and 2008.During 1992 disbursement of credit decreased by 22.36% and GDP decreased by 14.69% with respect to 1991.During 2008 disbursement of credit decreased by 16.7% and GDP decreased by 23.6% with respect to 2007.During 2005 disbursement of credit increased by 169.82% and GDP decreased by 21.23% with respect to 2004. During 1996 disbursement of credit decreased by 40% and GDP increased by 7.37% with respect to 1995.

Variables	Seeds/Fertilizers /Pesticides	Tube wells	Tractors	Others	Total Credit
Agricultural gross domestic product	.871*	.584*	.428	.427	.842*

#### European Journal of Business and Management ISSN 2222-1905 (Paper) ISSN 2222-2839 (Online)

Sig. (2-tailed)	.000	.009	.068	.068	.000

\*. Correlation is significant at the 0.01 level (2-tailed).

				Adjusted		
Model		R	R Square	R Square	F	Sig.
1	Independent	.897	.805	.730	10.752	.000
	variables			Standardized		
		Unstandardi	zed Coefficients	Coefficients		
		В	Std. Error	Beta	t	Sig.
	(Constant)	11.037	.672		16.420	.000
	Seeds etc	.209	.090	1.504	2.338	.036
	Tub wells	030	.035	199	840	.416
	Tractors	.064	.048	.323	1.337	.204
	Total credit	146	.130	751	-1.125	.281
	Others	.015	.009	.246	1.582	.138

Table3 Regression analysis of credit disbursed for the different independent variables on dependent variable agricultural gross domestic product

Estimation of the production function using original variables showed moderate to strong multicollinearity among the independent variables (table3). The large value of F-statistics shows that the explanatory variables included in the model collectively had significant impact on agricultural production. The high R<sup>2</sup> and Adjusted-R<sup>2</sup> values suggest that over 80 percent variations in the agricultural production were explained by the explanatory variables included in the model. The coefficient for credit flowed for seeds, Fertilizers and Pesticides was positive and significant at 5 percent level and suggests that credit flowed for seeds, Fertilizers and Pesticides affected agricultural production positively. One percent increase in the disbursement of institutional credit for seeds, fertilizers and pesticides increased agricultural GDP about 1.5 percent. Remaining explanatory variables i.e. credit disbursed for tube wells, tractors and for other agricultural purposes had no significant impact on GDP. Major cause behind this was miss use and under use of these explanatory variables. The analysis revealed findings that rejected null hypothesis and confirmed that credit is very important for agricultural productivity.

#### References

Abedullah, N Mahmood, M Khalid 1 and S Kouser (2009), "The role of agricultural credit in the growth of livestock sector: a case study of Faisalabad Pakistan," Vet. J., 2009, 29(2):Pp81-84

Adam, Dale W., and Robert C Vogel(1990), "Rural financial markets in low-income countries." In Eicher, Carl and John Staatz (eds ). Agricultural Development in the Third World. Second Edition. The John Hopkins University Press, Baltimore

Ahmed Mohamed M.,Paul V Preckel and Simeon Ehui (2006), "Modelling the Impact of credit on intensification in mixed crop-livestock systems: A Case study from Ethiopia," poster paper prepared for presentation at the international association of agricultural economists conference, Gold Coast, Australia, August 12-18, 2006

Bernsteinn J and I Nadiri (1993), "Production, Financial structure and productivity growth in US Manufacturing,"NYU Working Paper

Binswanger, Hans P., and Shahidur R. Khandker. 1995. "The Impact of formal finance on the rural economy of India." The Journal of Development Studies. Vol. 32, No. 2: Pp234 62

Carter M R (1989), "The Impact of credit on peasant productivity and differentiation in Nicaragua. Journal of Development Economics 31, Pp13–36

European Journal of Business and Management ISSN 2222-1905 (Paper) ISSN 2222-2839 (Online)

Carter, Michael R and Keith D Weibe(1990), "Access to capital and its impact on agrarian structure and productivity in Kenya." American Journal of Agricultural Economics. Vol.72: Pp1146 50

Carter, Michael R (1988), "Equilibrium credit rationing of small farm agriculture." Journal of Development Economics. Vol. 28: Pp83 103

Chaudhry, M Ghaffar (1986), "Mechanization and agricultural development in Pakistan," Pakistan Development Review XXV:4 Pp431-445

Dantwala,M.L(1989), "Estimates of demand for credit and its role in poverty alleviation," Indian Journal of Agricultural Economics Pp416-422

Feder, Gershon, Lawrence J Lau, Justin Y Lin, and Xiaopeng Luo(1990), "The relationship between credit and productivity in chinese agriculture: A microeconomic model of disequilibrium." American Journal of Agricultural Economics. Vol. 72: Pp1153 57

Ghani, E and V. Suri (1999), "Productivity growth, capital accumulation, and the banking sector: Some lessons from Malaysia,"The World Bank,Policy Research Working Paper series;2252

Government of Pakistan (2002), "Economic Survey of Pakistan, 2001-02" Economic Advisory Wing, Finance Division, Islamabad. p. 35

Government of Pakistan (1998), "Report on national commission on agriculture", Ministry of Food and Agriculture, Islamabad

Iqbal Muhammad, M. Azeem khan, and Munir Ahmad (2001), "Determinants of higher wheat productivity in irrigated Pakistan," The Pakistan Development Review 40: 4 Part II (Winter 2001) Pp753–766

Iqbal, M., A Munir and K Abbas (2003), "The impact of institutional credit on agricultural production in Pakistan," The Pakistan Development Review, 42(4): Pp469–485

Jonson,Bruce F and John Cownie (1969), "The seed- fertilizer revolution and labor force absorption." American Economic Review LIX: 4 Pp569-582

Khan, Mahmood Hassan(1985), "Lectures on agarian transformation in Pakistan Islamabad," Pakistan Institute of Development Economics. (Lectures in Development Economics No,4)

Khushk Ali Muhammad, Aslam Memon and M. Ibrahim Lashari (2009), "Factors affecting guava production in Pakistan." J. Agric. Res 47(2)

Mellor J W (1966), "The economics of agricultural development." Cornell University of credit Press, Ithaca

NickellS, and D Nicholitsas(1999), "How does financial pressure affect firms?" European Economic Review, 43(8), Pp1435-1456

Nosiru, Marcus Omobolanle (2010), "Micro credits and agricultural productivity in Ogun State, Nigeria."World Journal of Agricultural Sciences 6 (3): Pp290-296, 1817-3047 © IDOSI Publications

Pitt, Mark M and Shahidur R Khandker(1996), "Household and intrahousehold impact of the grameen bank and similar targeted credit programs in Bangladesh." World Bank Discussion Paper No. 320. Washington, DC

Saboor Abdul, Maqsood Hussain and Madiha Munir (2009), "Impact of micro credit in alleviating poverty: An Insight from rural Rawalpindi, Pakistan," Pak. j. life soc. sci. (2009), 7(1): Pp90-97

Saeed, Q I Nabi and R Faruqee, (1996), "Rural finance for growth and poverty alleviation," International Food Policy Research Institute (IFPRI). Policy Research Working Paper No. 1593. Washington DC, USA Schiantarelli F and A Sembenelli (1999), "The maturity structure of debt determinants and effects on firms:Evidence from United Kingdom and Italy,"The World Bank,Policy Research Working Paper series :1699

Schiantarelli F and F Jaramillo (1999), "Acces to long term debt and effects on firms's performance;Lessons from Ecuador,"The World Bank, Policy Research Working Paper Series:1725

Schiantarelli F and V Srivastava (1999), "Debt maturity and Firm performance: A case panel study of Indians' companies,"The World Bank, Policy research Working Paper Series: 1724

Schultz Theodore W (1964), "Transforming traditional agriculture. New Haven: Yale University Press".

Shrestha Chandras M (1992), "Institutional credit as a ctalyst for agricultural sector growth: Evidence from Nepal" Journal of Economic Development Volume 17, Number 2.

Siddiqi Muhammad Wasif Mazhar-ul-Haq, Kishwar Naheed Baluch (2004), "Institutional credit: A policy tool for enhancement of agricultural income of Pakistan." International Research Journal of Arts & Humanities (IRJAH) Vol. 37

Sohail J, Malik, Muhammad Mushtaq and Manzoor A, Gull (1991), "The role of institutional credit in the agricultural development of Pakistan," The Pakistan Development Review 30:4 part II Pp 1039-1048

Waqar Akram, Zakir Hussain, Hazoor M. Sabir and Ijaz Hussain (2008) "Impact of agriculture credit on growth and poverty in Pakistan (Time Series Analysis through Error Correction Model)," European Journal of Scientific Research ISSN 1450-216X Vol.23 No.2Pp.243-251EuroJournalsPublishing, Inc. 2008 <a href="http://www.eurojournals.com/ejsr.htm">http://www.eurojournals.com/ejsr.htm</a>

Yusuf M (1984), "Farm Credit Situation in Asia." Asian productivity organization, Tokyo, Japan, Pp455–494

Zuberi, H A (1983), "Institutional credit and balanced growth: A case study of Pakistan," Journal of Economic Development, 8, 2, Pp167-184

Zuberi, H A (1990), "Institutional credit and agricultural development within the framework of balanced growth," Journal of Economic Development 121-137

Zuberi, H.A (1989), "Production function, institutional credit and agriculture development in Pakistan." The Pakistan Development Review 28:1Pakistan Institute of Development Economics, Islamabad Zuri Habib(1989), "Production function, institutional credit and agricultural development in Pakistan." Pakistan Development Review. Vol. 28: Pp43-56 This academic article was published by The International Institute for Science, Technology and Education (IISTE). The IISTE is a pioneer in the Open Access Publishing service based in the U.S. and Europe. The aim of the institute is Accelerating Global Knowledge Sharing.

More information about the publisher can be found in the IISTE's homepage: <u>http://www.iiste.org</u>

The IISTE is currently hosting more than 30 peer-reviewed academic journals and collaborating with academic institutions around the world. **Prospective authors of IISTE journals can find the submission instruction on the following page:** <u>http://www.iiste.org/Journals/</u>

The IISTE editorial team promises to the review and publish all the qualified submissions in a fast manner. All the journals articles are available online to the readers all over the world without financial, legal, or technical barriers other than those inseparable from gaining access to the internet itself. Printed version of the journals is also available upon request of readers and authors.

## **IISTE Knowledge Sharing Partners**

EBSCO, Index Copernicus, Ulrich's Periodicals Directory, JournalTOCS, PKP Open Archives Harvester, Bielefeld Academic Search Engine, Elektronische Zeitschriftenbibliothek EZB, Open J-Gate, OCLC WorldCat, Universe Digtial Library, NewJour, Google Scholar

