

# Effects of Enterprise Skills Training for Women Processing Cassava (Gari) in Asa Local Government Area of Kwara State

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#### Abstract

This study was designed to estimate the effect of training among the rural women processing Gari in Asa Local Government Area of Kwara state, Nigeria. Primary data was used and purposive sampling procedure was adopted for the population of women involved at any stage of Gari processing activities. A total of 232 respondents were interviewed the data collected were analyzed using both descriptive and inferential analytical techniques. Findings revealed that these women specialized in various activities of Gari making process that is about 49.1% specialized in frying while 10.8% were engaged in peeling grinding and Jacking of peeled cassava and about 22.8% of them were involved in marketing of the finished products. It was also discovered that statistical significance difference exist between those women who had opportunity to be trained compare with those that has not been exposed to any form of training, in terms of increased income generation and employment creation. In conclusion, We recommend that policy Makers need to ensure that agriculture and Enterprise Training be made prominent in Government interventions.

Keywords: Enterprise Training, Gari, Cassava

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### **Enterprise Training**

## 1.0 Background to the study:

An enterprising nation can tackle the economic downturn head on by nurturing skills. For any country to compete favourably with global emerging trends is to promptly address what she can do to support enterprise and businesses so that financial growth and prosperity increases, in the U.K, Leitkh, P. (2001) recommendations have since been updated to encourage the re-sculling of workforces for recovery and formulating the best practices to implement skills and training policies.

Tikly et al. (2003) said "the promotion of skills for modernized, productive farming goes hand in hand with a call for immediate training in skills to decrease dependence on agriculture, in the form of craft, artisan and entrepreneurial skills".

Rural women are a relative term used to mean a peasant rural based farmers. They constitute over 85 percent of the rural population (census 2006) mainly tilling the land and contributing 92 percent of the nations agricultural produce. There is an imbalance against the rural women's participation in development although they are pillars of rural and national development due to gaps in entrepreneurship training.

Palmer, R (2007) has said the integrating enterprise training into agricultural development initiatives help small holders make more money out of agriculture.

#### **Enterprise Skills and Diversification in the Rural Economy**

Despite the growing importance of small entrepreunal skills in economic activity, the country still remains dominated by large foreign firms. In Nigeria only a handful of SMEs grow rapidly into large firms. It is therefore important to identify the Central factors which lie behind that phenomenon and the particular links which may be made between training, and business growth and financial performance. In discussing this paper noted that SMEs in this country are relatively more constrained by management skills than they are by financial market failures, and that management competence and skills issues may be a key factor in preventing growth/innovations.



Apprenticeships can play a pivotal role in developing the skills needed to succeed in work place and building residences. A service driven, knowledge-based workforce can be encouraged to develop innovations and integrate initiatives.

# **Benefits of Enterprise Training**

These include:

- Everyone is aware of the expectations and can achieve smoothly.
- Trained people are also more confident in their performance and decision-making skills.
- Training is more likely to accept change and come up with new ideas.
- They will be equipped with the available opportunities and constraints together with practical solutions to running an efficient, effective business in turbulent, economic times.

United Nation Capital Development Fund (UNCDF) advocates the need to create awareness for support for microfinance as access to financial services increases economic security and contributes to the achievement of the millennium development Goals (MDGs) by allowing people to:

- Invest in future
- Build Assets and diversify income stream
- Respond to economic opportunity
- Cope with hardship and manage risks.

These are not possible unless adequate steps are taken in Capacity building and entrepreneurial training of rural dwellers who constitute a greater percentage of the entire population, (census 2006). Increased awareness and understanding of the need for rural women to acquire certain skills and develop expertise through activities such as business coaching hands – on training and ICT training that is needed to promote and increase entrepreneurial skills of the rural women so as to empower these women to become successful entrepreneurs is therefore imperative. The objective of this study therefore is to assess impact of various training opportunities and training interventions of both government Non government organizations (NGOs) on the profitability of enterprises in Asa local Government.

#### **Materials and Method**

This study uses samples collected from the Agrarian Communities in Asa Local government area in Kwara state Nigeria. Its headquarters are in the town of Afon. It has an area of 1,286 km and a population of about 126,435 mostly crop farmers. The Local government shared boundaries with Oyo and Osun state in the south and East respectively while the North and Western part of the local Government boundary is with Ilorin West and Ifelodun Local government of the same State (Kwara).

Primary Data was collected from about 232 women using purposive sampling procedure from the towns and villages in the Local government

### **Results and Discussions**

# **Demographic Characteristics**

Data presented in Table 1 shows the characteristics of these women processing cassava in Asa Local Government. Majority (66.3%) are still in their working age that is between 21-50 years of age, this which means that majority of these women are still active in their productive age whatever intervention given to them will be adequately utilized. In addition it can also be seen that about 84.8% are either single or married, culturally this show the high level of responsibility and a pointer to the fact that these women possess trainable traits. The level of western education of these rural women reveals that more than 59% have never enters into the four walls of the classroom and this must have had serious impact on the productivity of those groups of women. The table also revealed the years of experience of these women in Gari processing activities, and it was discovered that more than 54% had more than eleven (11) years of experience, infact many of them learn the art from their parents at cradle.



# Distribution of Respondents by Characteristics

#### Table 1

Demographic Characteristic	Frequency	Percentage
Age		
$\leq 20$	38	12.6
21-30	82	27.2
31-40	70	23.1
41-50	48	15.9
750	64	21.2
Marital Status		
Single	132	43.7
Married	124	41.1
Separated/Divorced	22	7.3
Widowed	24	7.9
Religion		
Christianity	68	22.5
Islam	164	54.3
Traditional	70	23.2
Household Size		
1-2	63	20.8
3-4	127	42.1
74	112	37.1
Level of education		
Tertiary	0	0
Secondary	18	7.7
Primary	76	32.8
Not at all	138	59.5
Years of Experience		
1-10	108	46.6
11-20	69	29.7
720	55	23.7
Courses Field survey 2014	*	

Source: Field survey, 2014

The result analysis on the Distribution of respondents by skills indicated that majority of these women (more than forty-nine percent 49.1%) were involved in frying activity followed by marketing which account for about 22.8%.

Evidence from the data analysis presented in table 3 showed that more than 89% of the women learn the job and has never attended any formal training at all since they entered into business, and only about 10.8% had one form of opportunity or the other to attend workshop(s) organize by either the state, local government or by an NGOs.

Despite the number of years on the job of these women it can be seen from Table 4: that majority of the women has their business worth less than or equal to N100, 000 (that is about 59.1%) and none of them has a business worth up to N500.00 this is an indication of serious poverty among the women processing Gari in Asa local government of Kwara State.

Table 2: Distribution of Respondents by Skills

Type of Involvement	Frequency	Percentage
Cassava cultivation	18	7.8
Middle Men	22	9.5
Grinding Machine and Jack Operator	25	10.8
Frying	144	49.1
Marketing	53	22.8

Source: Field Survey 2014

Table: 3 Distribution of Respondents by Special Training(s) Received

	Frequency	Percentage
Extension Agents from State government	4	1.7
Extension Agents from Local government	10	2.2
Training by NGOs	10	403
On-Job Training	207	89.2

Source: Field Survey, 2014



Table 4: Distribution of Respondents by Worth of Business

Present Worth (N)	Frequency	Percentage
< 100,000	137	59.1
100,001 - 200,000	58	25
2000,001 - 400,000	32	13.8
400,001 – 500, 000	5	2.1
> 500,000	Nil	Nil

Source: field survey 2014

## **Test of Hypothesis**

Two hypotheses were tested in the study. They are:

- 1. Difference, between the trained and the group that were not trained
- 2. Difference between good record keeping and those that refuse to keep record.

The hypotheses are stated and tested as follows:

Hypothesis one:  $H_0$ :  $\mu_1 = \mu_2 = \mu_3$  Vs Ha: Not  $H_0$ . There is no significant difference between different categories of women processing gari that is those trained by the NGO, those trained by the government and those (state or local) without formal training at all.

#### **ANOVA**

Table 5: showed that there is statistically significant difference among the trained and trained not since P=0.000, this value compared with the level of significance of P=0.05 is less. Then we can conclude that there is significant difference in profit margin 00 the trained and the trained not.

Table: 6 (post hoc test revealed) that difference exist either you are trained by the state or local government. There is difference in performance and profit. When compared with the category that has not been trained at all.

#### ANOVA

Table 5: Annual Profit ' 0000'

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	8526.291	2	4263.145	105.169	.000
Within Groups	9282.813	229	40.536		
Total	17809.103	231			

Source: Field Survey, 2014.

## **Multiple Comparisons**

Table 6: Dependent Variable: Annual Profit ' 0000'

Tukey HSD

		Mean			95% Cor Inte	
(I) TRAINING (J) T	ΓRAINING	Difference (I- J)	Std. Error	Sig.	Lower Bound	Upper Bound
Attended at least one Attended Training Programme by prog	0	-6.509	3.241	.112	-14.15	1.14
NGO No F	Formal Training	5.729	3.237	.182	-1.91	13.36
1 <b>8</b>	ended at least one Training gramme by NGO	6.509	3.241	.112	-1.14	14.15
ramme by Govt No H	Formal Training	12.238*	.844	.000	10.25	14.23
•	ended at least one Training gramme by NGO	-5.729	3.237	.182	-13.36	1.91
	ended at least oneTraining gramme by Govt	-12.238*	.844	.000	-14.23	-10.25

<sup>\*</sup>. The mean difference is significant at the 0.05 level.

Source: Field Survey, 2014.

Hypothesis 2: Ho:  $\mu_1 = \mu_2 =: \mu_3 \text{ Vs } H_a$ : Not  $H_o$ . There is no significant difference between the profit margin of these women that keep adequate records in business and those that cannot.



Table: 7

### **ANOVA**

#### Annual Profit '0000'

	Sum of Squares	df	Mean Square	F	Sig.
Between Groups	3025.306	2	1512.653	23.431	.000
Within Groups	14783.798	229	64.558		
Total	17809.103	231			

Source: Field Survey, 2014

Table 7 and 8 showed the comparison of the means of profit in term of division by records and the post-hoc test which tells us where the difference actually lie.

Table 7 revealed a significance value of 0.000 and this is less than the significance level of P=0.05, this which implies that a significant difference exist in the amount of profit made by the record keepers, and Table 8 showed that this difference exist significantly and those that did not keep record at all.

#### Table 8:

#### **Multiple Comparisons**

Dependent Variable: Annual Profit '0000'

Tukev HSD

	Mean			95% Con Inte	
(I) RECORDS (J) RECORDS	Difference (I- J)	Std. Error	Sig.	Lower Bound	Upper Bound
KEEP RECORD DONT KNOW ABOUT ADEQUQTELY RECORD KEEPING	687	1.568	.900	-4.39	3.01
DONT KEEP RECORD AT ALL	7.964*	1.792	.000	3.74	12.19
DONT KNOW ABOUT KEEP RECORD RECORD KEEPING ADEQUQTELY	.687	1.568	.900	-3.01	4.39
DONT KEEP RECORD AT ALL	8.651*	1.280	.000	5.63	11.67
DONT KEEP RECORD KEEP RECORD AT ALL ADEQUQTELY	-7.964*	1.792	.000	-12.19	-3.74
DONT KNOW ABOUT RECORD KEEPING	-8.651*	1.280	.000	-11.67	-5.63

<sup>\*.</sup> The mean difference is significant at the 0.05 level.

Source: Field Survey, 2014

# **Conclusion and Recommendation**

The following from the results emanating from the study, conclusions are drawn that both agriculture and enterprise training are required to support rural development.

- > There was no regular training and advisory services to ensure scaling is made prominent in Government interventions
- Policy makers need to ensure that agriculture and enterprise training be made prominent in Government interventions
- Attention needs to be paid to ensuring that trainers have the skills to deliver integrated training with proper Adult Learning Techniques.

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