

Assessment of Post-Harvest Loss of Milk and Milk Products and Traditional Mitigation Systems in Southern Ethiopia

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Abstract

The study was conducted to investigate post harvest loss problem of milk and milk products under small-scale milk producing households using structured questionnaire on 120 randomly selected households in selected districts of South Nations Nationalities and People's Region (SNNPR). For the majority of the interviewed households, the responsibility of milking, milk handling, processing and marketing was majorly handled by women. About 0.81 liter of milk per day was used for feeding calves and 1.5 liters of whole milk per day for family consumption. Households also diversified consumption of milk products for better nutrition. They consumed 4.06 liters of fermented milk per week whereas it is 0.53 liter for butter milk, 0.35 kg for cottage cheese, 2.94 kg for butter and 0.21 kg for whey. The majority of the respondents practiced flavouring and smoking of their utensils for enhancing good taste and preservation of milk and milk products. Locally available *Olea Africana* (woira) and *Ocimum hardiense* (Koseret) were among the main plants used for flavouring and preserving of butter. This practice is often considered as one of the traditional post harvest loss mitigation mechanisms. The study has also figured out that the major market outlets for milk were farm gate sales (59.2%) , kiosk shops (14.2 %) and Local market (11.7%), all of which were informal outlets. The price of milk (ETB 5.5 – 6.9 per liter) and butter (ETB 67 – 117 per kg) in the study areas was perceived to be the lowest compared to central parts of the country where butter is sold with an average price of ETB 150 per kg and the milk with ETB 12 per liter. Different production, processing, marketing and consumption constraints were also identified in the studied districts. Feed shortage (71%), low milk yield (69%) and unavailability of improved technologies (68%) were the major milk production constraints whereas unavailability of small scale processing equipments (32.5%) and poor quality milk (23.3%) as processing constraints. Low milk price (52%) and low market infrastructure (50%) were also the major constraints in the milk marketing segment. The post harvest loss of milk and milk products was also reported to be another constraint of small-scale farmers largely due to informal marketing practices and the use of improper milking and storing devices that exacerbate spoilage of milk and deterioration of its quality. Therefore, awareness creation program is required for smallholder milk producers to improve the informal marketing system, milk handling and storing devices and reduce constraints for milk production, processing and marketing through reducing feed scarcity, improving milk processing equipments and selling through formal marketing channels.

Keywords: Post harvest, milking utensils, price, consumption, producers

INTRODUCTION

Dairy production is an important part of the livestock production systems in Ethiopia where Cattle, camel and goats are the main livestock species that supply milk, in which cows contribute 81.2% of the total milk output (Getachew, 2003). The countries' increasing population, urbanization trend and rising household income are correlatively with leading substantial increase in the demand of livestock product such as meat, milk and its products. Hence, in order to satisfy the growing demand the livestock product, production has to be improved and the losses occurring to milk should be minimized.

It is well known that milk is highly perishable by nature, thus it requires adequate care starting from production up to consumption specially handling during milking, collection, and subsequent storage, transportation, chilling, processing and distribution. Milk and milk product losses mainly occurs in both farm and off-farm due to various reasons. Farm losses in Ethiopia were quantified at 1.3 per cent Tezira *et al.*, (2005) and this was mainly due to spillage during milking and transportation, and spoilage caused by poor hygiene and use of inappropriate containers for milk storage where as the Off-farm losses were largely due to spillage during transportation and at retailers' premises due to poor handling and use of inappropriate containers. Identifying the causes of post-harvest loss of milk and dairy product is necessary to find solutions to the problem and justifying interventions aimed at reducing or eliminating these losses. Other major Influencing factors of milk and milk product losses attributed to marketing constraints, poor rural infrastructure such as lack of cooling facilities , unreliable or non-existent electricity supply; lack of technical knowledge on safe handling of milk.

Different practices have been performed by small scale milk producing households to mitigate post-harvest milk losses. Smoking of milk handling equipments using different plant materials and processing of milk by traditional way are among the mechanisms used to minimize the post-harvest losses. However, there are other means of post harvest milk loss mitigation systems which should be studied, documented and introduced to other parts of the country, hence, the proportion of milk spoiled due to several reasons is not studied well and documented in Ethiopia. Therefore, the main objectives of the current study are to investigate ways of consumption

of milk, handling and processing, estimation of postharvest loss of milk. As mentioned earlier also to identify the causes for the post harvest loss of milk, identify constraints of production, processing, marketing and consumption and the traditional mitigation system in small-scale dairying.

Materials and methods

Study areas: The studies were conducted in Dilla, H/selam, Dale and Hawassa districts of South Ethiopia. Random sampling method was employed to select households. Semi-structured questionnaires were used to interview 120 milk producers (30 households from each of the districts) focusing on different aspects of milk production and utilization, handling of milk and milk products, postharvest loss mitigation system, prices of milk and butter, production, processing and marketing constraints. Questionnaires were prepared in English and tested in the pilot areas and necessary adjustments were made before actual data collection.

Data analysis: Descriptive statistics was employed for qualitative data using Statistical Procedures for Social Sciences (SPSS) version 20 (SPSS, 2011).

RESULT AND DISCUSSION

Responsibilities of milking, milk handling, processing and marketing with in family members: Labor allocation in dairying such as in milking, milk handling, processing and marketing in Dilla, H/selam, Yirgalem and Hawassa zuria is summarized in Table 1. The current study showed that 91.7%, 80.8 %, 81.7% and 74.2% of the respondents reported that milking, milk handling, processing and marketing was primarily handled by wives. A similar study was also reported in Wolaita soddo by Shewangizaw and Addisu (2014). Earlier studies reported that milking is predominantly handled by household wives and/or adult female members of the family (Kedija *et al.*, 2008; Kechero, 2008; Sintayehu, 2008; Abebe *et al.*, 2013, Haile *et al.*, 2012). On contrary to the current result, milking was majorly performed by husbands (44.7%) followed by wives (28.0%) in Metema District Amhara Region (Tesfaye, 2007).

Table 1: Division of Labor in Household (%)

Activity description	Dilla	H/selam	Yirgalem	Hawassa	Over all (N=120)
Milking					
Husband	26.7	0	0	3.3	7.5
Wife	96.7	90	93.3	86.7	91.7
Both wife & husband	0	0	0	3.3	0.8
Sons and daughters	16.7	16.7	6.7	3.3	10.9
Milk Handling					
Husband	20	0	33.3	6.7	15
Wife	83.3	83.3	86.7	70	80.8
Husband and wife	0	0	20	3.3	5.8
Sons and daughters	26.7	36.7	13.3	30	26.7
Milk processing					
Husband	6.7	0	3.3	-	2.5
Wife	80.0	70	100	76.7	81.7
Sons & daughters	20	30	6.7	3.3	15
Marketing					
Husband	6.7	3.3	0	6.7	4.2
Wife	86.7	63.3	80	66.7	74.2
Both wife & husband	0	0	0	3.3	0.8
Sons and daughters	30	23.3	0	10	15.8

Purpose of Colostrums feeding for calves

Colostrum is milk produced by the dam during the first 1-3 days after calving. Its color and composition is different from normal milk. The feeding of Colostrum to the calf during the first days is very important. About 44.2% and 40% of respondents in the current study provide colostrums for home consumption and for their calves respectively. This implies that the provision of colostrums is almost equally for home consumption as well as for calves. However there is still lack of knowledge about the importance of colostrums feeding for calves. The study of Moran in (2002) and (2011) report showed that good Colostrum feeding management is a key to reduce calf mortality and if the delay in Colostrum feeding in the first 12hr of life then the chance of a calf becoming ill will increase by 10%. A study made on calf mortalities on smallholder farms in Ethiopia states that calf mortality has close relationship with the hours of post birth when calves drink the first colostrums (Jemberu, 2004).

Moreover the current result indicated that about 80% of respondents in Hawassa majorly provide Colostrum for calves. This implies that the producers in Hawassa had more knowledge on Colostrum feeding for calves due to the fact that the district has more town nature than the other studied districts.

Table 2. Major purpose of colostrums (% of respondents)

Purpose	Dilla (N=30)	H/selam (N=30)	Hawassa (N=30)	Yirgalem (N=30)	Over all
Used for calves	33.3	46.7	80	0	40
Human consumption	60.0	66.7	20	30	44.2

Milk and Milk Product consumption

Milk is used in a variety of ways in the study area: as fresh liquid milk, as fermented milk (Locally called Ergo), butter (locally called Kibe), cottage cheese (Locally called Ayib), buttermilk (Locally called Arrera) and whey (Locally called Aguat).

Milk in the studied area is used for rearing calves and for family consumption. The remaining will be sold to local market. The current study showed that about 1.56 liter of fresh whole milk was consumed per day and 0.81 liter of milk fed to calf per day. In most of the studied households the milk will be sold after feeding calves and remained from home consumption. The result showed that the majority of the milk produced was used for home consumption and that is in the form of fresh whole milk. According to Yilma et al., (2011) indicated in the study about 88.6 % of the milk produced was used for home consumption in SNNPR. Very limited consumption of fresh whole milk was reported by Abera and Hailemariam (2015) in the study performed in East Shoa Zone, Ethiopia. Although Ethiopia has the largest inventory of milk producing animals, (cattle, sheep, goats and camels), per capita consumption of milk is low compared to neighboring countries such as Kenya having fewer livestock and Sudan (Land O'Lakes, 2010). Other milk and milk products consumed per week is fermented milk, butter milk, cottage cheese, butter and whey in the amount of 4.06 liter, 0.53 liter, 0.35 kg, 2.94 k.g and 0.21 k.g respectively. A lower consumption rate was reported in Tesfaye (2007) in which the study indicated that 63% of the milk produced by the household was reserved for subsequent processing, 18% was consumed with in the household and 13.2% was given to calves.

Table 3. Amount of milk and milk products consumed by the household by location (Mean±SE)

Study areas	Milk used per week for calf rearing (Lit)		Fresh whole milk consumed per week (Lit)		Fermented milk consumed per week (Lit)		Butter milk consumed per week (Lit)		Cottage cheese consumed per week (Kg)		Butter consumed per week (Kg)		Whey consumed per week (Kg)	
	Mean	SE	Mean	SE	Mean	SE	Mean	SE	Mean	SE	Mean	SE	Mean	SE
Dilla (N = 30)	6.27	1.56	11.9	1.69	2.40	0.41	0.78	0.67	0.40	0.24	3.02	0.52	0.20	0.11
Hselam (N = 30)	2.32	0.79	4.12	0.96	4.59	2.69	0.90	0.24	0.78	0.67	4.87	2.43	0.62	0.51
Yirgalem (N= 30)	6.18	0.79	11.9	3.46	5.82	1.49	0.40	0.24	0.00	0.00	2.85	1.31	0.00	0.00
Hawassa (N= 30)	7.97	1.75	15.6	2.88	3.43	0.95	0.02	0.02	0.23	0.23	1.00	0.59	0.00	0.00
Over all	5.69	1.22	10.9	2.25	4.06	1.39	0.53	0.29	0.35	0.29	2.94	1.21	0.21	0.16

Materials used for Milking and Milk Fermentation

According to the current study respondents used different utensils for milk collecting , storing and processing .The majority of the producers used clay pot (40 %) and plastic bucket (35%) for milking. These milking utensils are not advisable and appropriate for milk collecting, storing and even processing. This is because the porous nature of the clay pot and usually the narrow mouthed plastic buckets are coupled with the difficulty of cleaning up which exposes the milk and other products to rapidly being spoiled. Very few producers used Stainless steel (8.3%), Wooden container (5.8%), Metallic Container (1.7%) and Calabash "Qil" (4.2%). Other studies were also reported that 52 % of milkers used plastic bucket and 38 % of them use calabash for milking purpose (Getachew and Asfaw, 2004). Zelalem (2012) and Abebe *et al* (2012) they also mentioned in their study that plastic jar is the main milking equipment in the studied districts. The users of plastic bucket for milking are more in Hawassa and Dilla than Yirgalem and H/selam. These might be due to the fact that Hawassa is bigger town than H/Selam and Yirgalem in which the farmer has a better access to different milking utensils including plastic buckets. Still it does not totally mean that plastic buckets are good for milking but this is relative to the clay pots, it is relatively favourable. Pandey and Voskuil (2011) indicated in their study stainless steel is the best option for milking although it is expensive. Moreover, Metal containers such as aluminum and stainless steel were also recommended for hygienic milk handling (Kurwijila, 2006). Therefore, usage of proper milking utensils should be improved since improper utensils are the predisposing factors for milk and milk products spoilage , as a result deteriorating the quality and safety of milk and milk products.

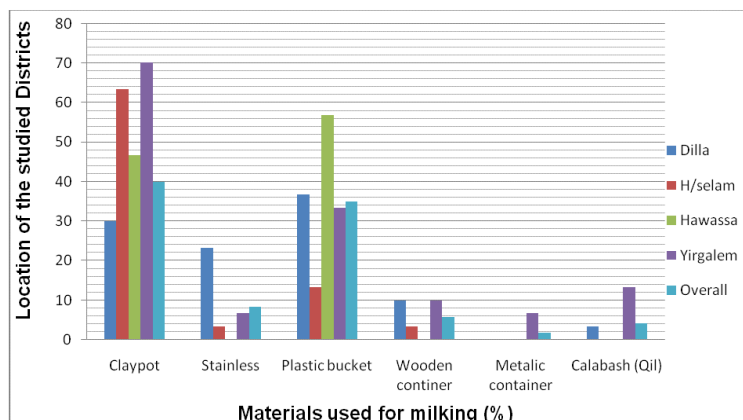


Figure 1: Milking Equipment

As mentioned earlier usage of stainless still is more in Dilla district than the other three districts. The fact that Dilla is nearer to Moyale district that makes it more accessible to different materials including stainless steel.

Similarly for milk fermentation purpose 51.68 % of producers used clay pot and 8.4% of producers used plastic bucket. A similar report was noticed by Shewangizaw Wolde and Addisu Jimma (2014) in which clay pot was a major milk fermentation equipment followed by plastic bucket in Wolaita sodd district. According to Sintayehu et al (2008) and Alganesh (2002) study, dairy farmers used clay pot majorly during churning in southern and western part of Ethiopia respectively. Some of the producers in this study use stainless still (5 %) and wooden container (1.68%) for milk fermentation. Calabash “Qil” is only used in Yirgalem that could be due to the availability in the area. Similar studies were also reported that traditional equipments were used for milking, processing, storing and fermentation (Fikernehe N *et al.*, 2012).

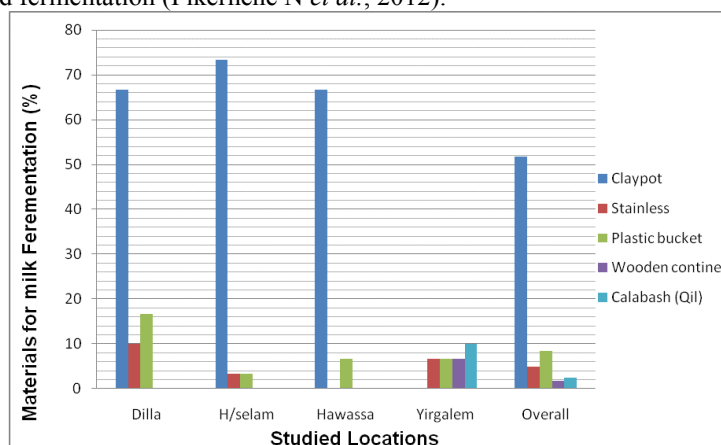


Figure 2: Milk Fermentation Equipments

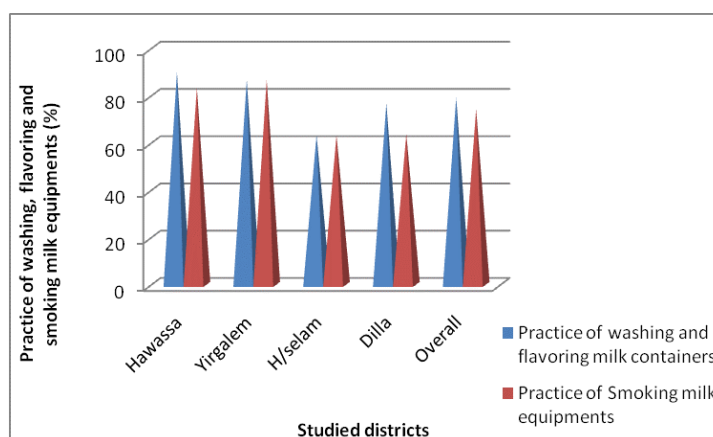


Figure 3: Practice of washing ,flavoring and smoking milk containers

Milk utensils handling and plant materials for preserving butter

Figure (3) shows the practice of washing, flavoring and smoking milking vessels in the studied districts. As it was indicated in Parfitt *et al* (2010) study, food losses takes place at production, post harvest and processing

stages in the food supply chain. Milk and milk product losses also occur in a similar way. Therefore, handling of milk utensils has greater impact on shelf life of milk and milk product and on the post harvest loss. The smallholder producers in the studied districts uses different traditional methods to reduce milk spoilage and post harvest loss. Of the total respondents, about 74% respondents practice washing and flavoring milking vessels so as 79% of respondents practice smoking milk vessels (Figure3). Flavoring and smoking by using different parts of plant materials were the means for prolonging the shelf life of milk and milk products. The report of (Yitaye *et al.*, 2009; Haile *et al.* 2012; Kassahun, 2013) supported the current result that smoking milking utensils extends the shelf life of the product in addition to imparting special taste and odor. Additionally, processing of milk overcomes post harvest loss and provide longer shelf life and adds value to the original product thus helping farmers overcome spoilage and losses.

As indicated in Table 4, there were different plants used by households for the purpose of flavoring and preserving butter; however, the major plants used in the current study are Woira (*Olea africana*) (53.3%), *Koseret* (*Ocimum hardiense*) (24.6%) and *Tenadam* (*unidentified*) (13.6%). Different investigations were also reported that *Olea africana* (*Woira*) the major plant used for smoking the milk utensils and thereby increasing the shelf life (Kassahun, 2013, Kedija, 2007). Therefore, the producers in the studied districts used plant materials as a post harvest loss mitigation system through smoking and washing the milk and milk product equipments.

Table (4) Plant materials used for flavouring and preserving butter (%)

Local Name	Scientific name	Plant materials used for flavoring/preserving butter				Overall
		Hawassa	Y/alem	H/selam	Dilla	
Enset	<i>Ensete ventricosum</i>	25.9	-	-	-	6.5
Woira	<i>Olea Africana</i>	14.8	96.2	63.2	39.1	53.3
Nech Zaff	<i>Eucalyptus globulus</i>	3.7	-	-	4.3	2
Koseret	<i>Lippia adoensis</i>	55.6	-	21.1	21.7	24.6
Tenadam	<i>Ruta chalapensis</i>	-	3.8	15.8	34.8	13.6

Market places for milk

Milk is perishable and requires special handling to ensure quality and shelf life. Even though the perishability and especial requirement, milk and milk products in Ethiopia are marketed at different places in safe and unsafe ways. The main marketing place for milk sale in studied district was farm gate (59.9%) , kiosk (14.2 %) and Local market (11.7%) (Figure 4). This indicates that there is no formal market structure to sale the milk. Lack of formal milk selling outlets and selling the milk in such a way exposes the milk for spoilage. Very few producers sell the milk to cooperatives (2.5%), to collectors (3.3%) and hotels (9.2%). Similar result was also reported by Sintayehu *et al.* (2008) in Shashemene–Dilla area where the majority of producers in both urban and crop–livestock systems sold their milk directly to consumers either at the producers or consumer’s gate. Woldemichael (2008) and Yitaye *et al* (2009) also indicated in their study that farm gate is the major milk selling outlet in dairy households in Hawassa and North western Ethiopian highlands in urban production system respectively. In contrary, result was noticed in Lumadede *et al.*, (2010) that 70% of the milk was sold by Traders in the local market, followed by local restaurants (22%), at collection points (13%) and in the neighbourhood (9%) in Dollo Ado and Dollo Bay, Somali Region of Ethiopia. A study on Hawassa area also indicated that producers who have large numbers of cows supply their milk mostly to hotels, restaurants, large retailers and limited amount of milk to neighbors (Haile W. *et al.*, 2012. It was also mentioned that the informal (traditional) market has remained dominant in Ethiopia (Redda, 2001). Moreover, about 90% of the milk marketed is through the informal channel (SNV, 2008) and also most milk supply from producer to consumer in urban and rural areas in Selected Districts of Wolaita zone, Southern Ethiopia (Tsegay and Gebreegziabher, 2015).The existence of informal market channels has negative impact on the quality as the hygiene of the milk will not be controlled. Hence, informal market outlets decreases the quality of the milk, increases the rate of spoilage and even adulteration. Therefore, formal market options need to be improved to encourage producers and thereby enhance dairying.

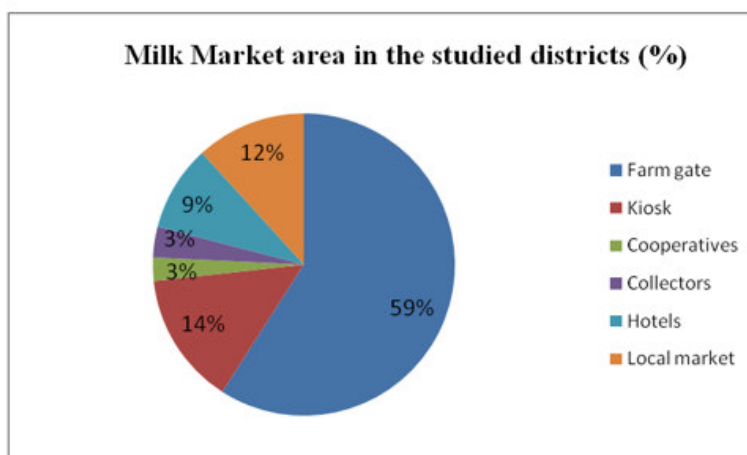


Figure 4: Major market areas in the study districts

Milk price

The price of milk and butter depends on the demand and supply of dairy products. The seasonal fluctuations in the demand of dairy products follow the various fasting periods during which orthodox Christians will abstain from consuming all kinds of animal product foods. Usually this occurs during the long fasting seasons of "Abiy Tsome" (a 55 days fasting period usually between March and April). The price of milk in the current study varies over the twelve months ranging from 5.5 - 6.9 birr/liter (Figure 5). Almost similar report was indicated in Belay and Janssens (2014) study that the farm gate price for milk was 6.98 birr per liter. A higher result was reported in Shewangizaw and Addisu (2014) study that the price of milk varies between 8 to 9 birr/liter in wet and dry season in wolaita Soddo respectively. Very low price was reported in Belete et al (2009) study that the price of milk varied from 1.25 to 1.50 Birr per liter in Fogera District, Amhara Region, Ethiopia. Overall the current result showed that price of milk rises between December to April where as it declines in September to November and also may rise up to August. This implies that the rise might be due to following the long fasting season coupled with dry period where as the decline is because of the wet season with increased availability of feed. The lowest price was registered in H/selam which is 3.70 birr/liter and this could be due to the better milk production in the area. Among the studied districts Hawassa has the highest price per liter. It ranges between 9.18 - 10.18 birr/liter. This implies that the supply may not be equivalent with the demand of the population which makes price to be very high.

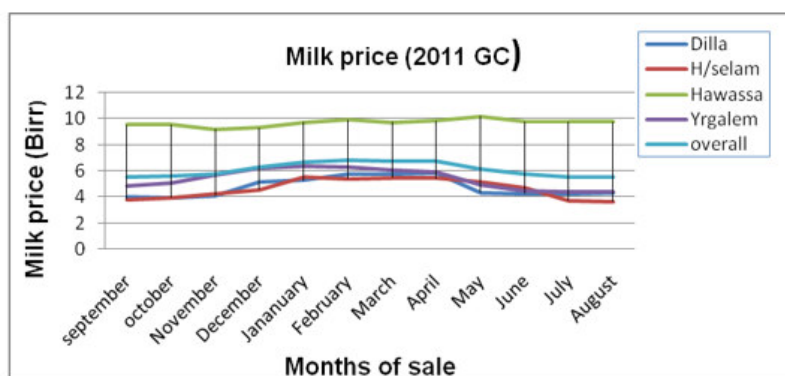
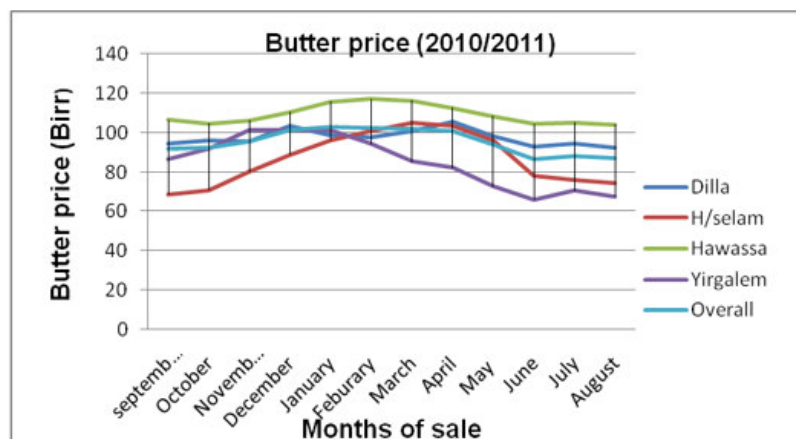


Figure 5. Milk prices over the year (2010/2011) over location

The causes for the fluctuation of price for butter is similar with milk, almost a uniform rise and fall of butter to the price of milk. It was ranges from 67-117 birr/kg during a year previous to the study time (in 2010/11). Extremely very low butter price was observed in Belete *et al* (2009) study that in the rural markets of Fogera districts, where the price ranging from 20 Birr/Kg in the wet season and 28 Birr/Kg in the dry season. Shewangizaw and Addisu (2014) indicated in their study that the price of butter varied from 93 birr/kg to 106 birr/kg in wet and dry season in Wolaita Soddo respectively. The overall result in the current study indicates that the butter prices were slightly higher from December to April of the years. This might be due to scarcity of livestock feed during dry season which results in low milk yield and low butter production. The low milk yield and butter production in the study area during dry season was due to very poor management and trend to avail livestock feed for dry season under smallholder. Moreover, Sintayhu *et al.* (2008) mentioned that most traditional and religious holidays occur during the dry season that further aggravate the price of butter in addition to the feed limitation.

Figure 5: Price of butter (2010/2011)



Milk and Milk product utilization and estimated postharvest loss

It is quite true that milk and milk products form a part of the diet of the region. As it was reported In table (3) dairy products in the region are consumed in the form of fresh milk or other products. The estimation in the current study assumes that only milk that is rejected from sale and milk dumped due to different reasons considered as post harvest loss. The overall post harvest loss of milk was recorded as 0.93%. Very high estimated post harvest losses up to 40 % of milk and its derivatives was reported from milking to consumption (Felleke, 2003). The various instances that enhance the post harvest loss such as lack of formal market, lack of improved technologies to process and also lack of improper storage and processing equipments that exposes for the milk to spillage and spoilage resulting post harvest loss. Similar reasons were also reported by (Getachew, 2005) that wastage of milk due to mishandling, low level of technology in preservation and conversion of milk to other dairy products resulting potential losses. According to Tsedey and Asrat (2015), the poor milk handling practices and lack of proper cooling facility including adulteration in the case of consumers were reported as the main reasons for spoilage of milk in Hawassa and Yirgalem districts. Therefore spoilage of milk coupled with other reasons increases the rate of post harvest loss of milk in the studied areas. Moreover, about 30% of the milk produced per week was processed (12.34%). The remaining over (7.45%) and (7.97%) was sold to market and consumed per week respectively. Similar result was noticed in Tesfaye (2007) study that the majority of the milk produced was reserved for processing 63% and 18% for consumption.

Table 5: utilization and postharvest loss of milk in the household

Milk utilization in the household	Dilla	H/selam	Hawassa	Yirgalem	Over all (N=120)
	Mea	Mean	Mean	Mean	
Weekly milk production (Lit)	26.00	26.57	36.03	31.40	30.0
Amount of milk sold per week (Lit)	7.68	6.53	9.32	6.27	7.45
Amount of milk consumed per week (Lit)	5.48	7.45	9.55	9.4	7.97
Amt of milk rejected from sale per week (Lit)	0.30	0.15	0.17	0.00	0.16
Amount of milk dumped per week (Lit)	0.00	0.13	0.33	0.00	0.12
Amount of milk processed per week (Lit)	8.52	11.77	14.96	14.12	12.34
Amount of donated milk to neighbors per week in litter	0.48	0.63	0.20	0.23	0.39
Amt of fermented milk churned at a time (Lit)	2.74	3.17	1.8	1.62	2.33
Amount of butter produced per week (Kg)	0.88	3.13	0.68	1.21	1.48
Amount of Ayib/cottage cheese produced per week (Kg)	0.70	0.33	0.28	0.23	0.39
Amount of fermented milk used to produce 1k.g of butter	10.00	6.2	6.9	7.5	7.65
Estimated Milk post harvest loss per week (%)	1.15	1.05	1.39	0.00	0.93

Table 6. Disposal period of milk from infected udder (days)

Study town	N	Disposal period (days)			
		Min	Max	Mean	SD
Dilla (N=30)	7	1.00	15.00	4.14	4.91
H/selam (N=30)	15	2.00	15.00	7.60	5.04
Hawassa (N=30)	13	1.00	60.00	25.31	24.81
Yirgalem (N=30)	7	8.57	21.00	5.00	5.59
Over all (N=120)	42	1.00	60.00	10.51	10.09

Fate and disposal period from Infected udder

Udder infection is becoming a very serious problem in Ethiopia. Brien *et al.*, (2009) indicated in their study that the quality of milk encompasses factors relating to composition, udder health (mastitis infection, Somatic cell count), and hygiene (including total bacterial count, and others). Since the milk from infected udder reduces the quality, then the milk should be disposed. The disposal period of the milk from infected udder in the current study varies throughout the study districts. The mean disposal period of milk from infected udder was about 11 days in the studied districts.

In addition to the disposal period, table 7 below shows the fate of milk from infected udder. About 32 % of the respondents indicated that they dispose milk from infected udder, 10 % of respondents reported that they use to feed other animals and also about 10% use it for human consumption either after processing or without processing. It is inconvenient to feed milk from infected udder for both animals and human. It is noticed that Udder infection has also been an implication for milk contamination (Younan *et al.*, 2007). Consuming contaminated milk due to udder infection has a health risk. The consumption of milk from infected udder by the respondents might be due to lack of knowledge about the consequences and risks on the health of the consumers. Therefore an awareness creation and training on identification of milk from infected udder, period of disposing it and on the consequent health hazard on human being need to be delivered for producers.

Table 7: Fate of milk from Infected udder

Fate of milk from infected udder	Dilla (N=30)		H/Selam (N=30)		Hawassa (N=30)		Yirgalem (N=30)		Over all (120)	
	N	%	N	%	N	%	N	%	N	%
Dispose	10	33.3	8	26.7	13	43.3	7	23.3	38	31.7
Use for animals as feed	2	6.7	3	10	7	23.3	0	0	12	10
Use for human consumption	2	6.7	8	26.7	2	6.7	0	0	12	10
Process at home	2	6.7	0	0	0	0	0	0	2	1.7
Use by mixing with other milk	0	0	0	0	0	0	1	3.3	1	0.8

Milk production, processing, marketing and consumption constraints

According to sintayehu *et al* (2008) challenges and problems for dairying vary from one production system to another and/or from one location to location. Table 7 below shows the major constraints for production, processing, marketing and consumption. The constraints were different starting from production up to consumption among the studied districts.

Production constraint: There are different factors contributing for low production of milk in Ethiopia. The current study revealed that feed shortage (71%), low milk yield (69%), unavailability of improved breed (68%) , Disease (Health problem) (61%) and poor quality of feed (41%) are the major constraints limiting the production of milk. Unfortunately, factors are not the sole contributors for low productivity instead the combination of other factors leading to limited production. A similar result was noticed in (Emebet *et al.*, 2003) that factors such as feed availability and feed quality; seasonal quantitative and qualitative feed shortages; and poor livestock health, poor veterinary health care and management; low genetic potential for milk production and unavailability of supply of improved genotype also contribute for limited milk productivity. The study of Jiregna *et al* (2013) reported that feed shortage in combination with diseases and poor genetic makeup of indigenous animals are also the primary cause for lower production. In contrary to the current result, High cost of feed was the major problem of feeding animals in the study district made in Enderta district, Tigray Regional State (Tsadkan (2012).

Processing constraints: Different factors contribute for a very poor trend of processing in the studied districts. The result of the current study showed that unavailability of small-scale processing equipment (32.5%) and poor milk quality (23.3%) are the major processing constraints. In addition, low milk yield, poor market infrastructure and the low milk price limits to further process the milk. According to Tsadkan (2012) the long time requirement (from 2hr to 3hrs) for butter making is also major constraint in the study performed in Enderta district, Tigray Regional State. A similar result was reported in Njarui *et al.* (2010) that over (36.3%) of the dairies reported that lack of equipments as of the greatest impediment for processing.

Marketing constraints: Low milk price (52%) and low market infrastructure (50%) are the major marketing constraints, the consumption constraints were High price of milk (44%) and low milk yield (40%). Tsadkan (2012) report also indicated that Seasonal fluctuation of price, low price during lean demand periods (fasting periods) and peak production (September to December) were constraints for milk and butter marketing. The study of Jiregna *et al*, (2013) in western Oromia, Ethiopia also revealed that fluctuation in demand and supply of dairy products (as a result of feed shortage and different socio cultural reasons), poor infrastructure (Lack of cooling facilities, simple processing equipments and quality testing skills and equipments) and the long time fasting of the members of the Ethiopian Orthodox church are constraints for marketing.

Consumption constraints: The current study revealed that the higher price of milk (44.2%) and the low milk yield per household were limiting consumption at household level. The low milk yield in the study expected to be due to shortage of feed coupled with other factors where as the high price of milk due to limited supply and high demand of milk

Table: 7 Constraints for milk Production, processing, marketing and consumption (%)

Constraints	Dilla	H/Selam	Hawassa	Yirgalem	Over all (N=120)
Production constraints					
Low milk yield	76.7	70	33.3	96.7	69.2
Poor quality of feeds	46.7	76.7	40	0	40.9
Feed shortage	70	73.3	43.3	96.7	70.8
Low price of milk	23.3	16.7	3.3	3.3	11.7
Poor market infrastructure	26.6	20	0	6.7	13.3
Labor shortage	73.3	33.3	70	6.7	45.8
Unavailability of breed	80	70	20	100	67.5
Unavailability of small scale processing unit	23.3	0	10	6.7	10
Low milk quality	26.7	33.3	0	3.3	15.8
Disease/Health problem	93.3	26.7	26.7	96.7	60.9
Cultural/ religious taboo	6.7	70	3.3	0	20
Processing constraints					
Low milk yield	16.7	20	0	6.7	10.9
Poor market infrastructure	16.7	0	20	6.7	10.9
Labor shortage	16.7	26.7	20	0	15.9
Poor milk quality	43.3	16.7	0	33.3	23.3
Unavailability of small scale processing equipments	56.7	43.3	23.3	6.7	32.5
Low milk price	16.7	0	0	26.7	10.9
Marketing constraints					
Low milk yield	20	20	26.7	3.3	17.5
Low price of milk	76.7	56.7	43.3	30	51.7
Poor market infrastructure	40	40	30	90	50
Labor shortage	10	16.7	6.7	3.3	9.2
Low milk quality/rejection	23.3	33.3	30	16.7	25.8
Consumption constraints					
Low milk yield	80	26.7	23.3	26.7	39.2
Major income source	0	0	26.7	0	6.7
Low quality	13.3	13.3	0	6.7	8.3
Culture/religious	13.3	16.7	10	3.3	10.8
High price of milk	60	26.7	26.7	63.3	44.2

CONCLUSION

The study indicated that among the dairy products consumed, fresh whole milk is the dominant product in the studied districts. Unavailability of processing technologies was identified to be one of the major processing problems in the study areas.

Small-scale farmers largely depend on different informal market outlets of milk and milk products such as selling products at the farm gate, kiosk shops and local markets. Such kinds of informal market outlets were believed to deteriorate the milk safety and quality and eventually lead to increases in post harvest losses.

Flavoring and smoking of milk and milk product storage equipments using locally available medicinal plants are considered to be one of the indigenous knowledge the farmers practice for preservation purposes. *Olea Africana* (woira) and *Ocimum hardiense* (Koseret) were among the main plants used for flavouring and

preservation of butter.

Even though there is a slight rise over years, the price of milk and butter was observed to be the lowest compared to the price persisting in central parts of the country.

The study has also figured out different constraints of small-scale farmers in the production, processing, marketing and consumption segments of the milk value chain. Some of the major milk production constraints included feed shortage, low milk yield and unavailability of improved technologies while unavailability of small scale processing equipments for milk and poor quality milk were identified to be constraints related to processing. On the marketing segment, low milk price and low market infrastructure were the major constraints that deserve attention.

The post harvest loss of milk was recognized to be caused by poor and unhygienic handling practices of milk and milk products.

RECOMMENDATION

Improved processing technologies should be introduced so that the shelf life of dairy products could be improved and post harvest loss would be reduced.

Establishing formal market channels will help producers get exposed to improved practices of milk handling, safety and supply of quality of products to the markets.

Along with the traditional practices of milk and milk product preservation, small-scale farmers should also use other options such as by adding value to the product, packing and delivering through formal markets.

Improved feeds & nutrition, and forage technologies should be introduced and promoted to the farmers to minimize feed shortage problems and thereby enhance milk and butter production

Skill based trainings and awareness raising need to be organized for the small-scale farmers, especially on improved milk production, processing technologies, post harvest milk and milk product handling.

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