

# Trade Openness and Women Participation in the Labor Market: Evidence from South Asia

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## Abstract

This paper seeks to investigate the impact of trade openness on women labor force participation in South Asian countries. The paper also controls GDP per capita, women literacy rate, urban population, unemployment rate, male labor force participation and other attributes. I will check the robustness of a variety of different approaches in dealing with the various models to trade openness. The paper also examines both push and pull factors induced or not women to join the labor force. Thus, a country that is exporting female labor stuff is actually recruiting more female labor and expand employment of female labors. The focus of this paper lies on the effects of trade openness on women's participation in the labor market.

**Keywords:** female labor force participation, trade openness, South Asia, international trade

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## 1. Introduction

Women participating in economic activities in an ongoing fact across advanced, developing (particularly South Asian) and underdeveloped countries. UNDP, 2013 and World Economic Forum, 2014 declared that women are increasingly distinguished as the wheeler of sustainable economic development. South Asian countries play an excellent context to study the impact of trade openness on female labor market outcomes.

South Asian Countries' labor force survey, 2010 showed that economically active women population is 910.67 millions, and female labor force is 430.72 millions. On the other hand, women out of labor force are 470.95 millions. (Source: BBS). Once some South Asian countries (India, Bangladesh, Nepal, and Sri Lanka) was protected countries in the world, their government embarked on some policies, yet gradual, tariff reductions after the 1980s, opening export processing zones (EPZs) in 1990s, focusing export-oriented economy in 1990s as a response to GATT, WTO, and WB negotiations. It has been widely acknowledging that these reforms had profound effects on widening labor markets, poverty reduction, increasing wages, economic growth, exports, and other outcomes (Rahman, M.M. 2011; Mohammad Monjurul Hoque et al, 2012) So, trade policy reform has expanded South Asian economy's size as well as labor force participation. I will not only estimate the effects of trade liberalization on female labor market participation, but examine a wider range of female labor market outcomes (including employment in different sectors such as services, industries, and agricultures). The focus of this study is to understand channels through which two major economic factors, international trade, and female labor force participation, are connected.

## 2. Trade Openness and Women Welfare

Through the free exchange of goods, capital, and services, countries can specialize according to their comparative advantage. Countries can concentrate on producing goods for export that they manufacture at comparatively lower costs and less resources and on importing goods that can be produced in another country more cheaply. Lower average cost can specialize industries and exploit economies of scale because exporting opens up a bigger market and enables the production of more goods. As a result, industries distribute resources more efficiently, achieve economic of scale, and attain higher productivity, which boosts the value of national output, GDP, exports, and thus real income.

There are two channels in which trade openness could improve the welfare of women. These are higher income for the countries on the macro level, and higher income for women on the micro level. First, trade openness could increase a countries' revenues, growth, and per capita income and thus let governments provide more public goods, security, and welfare services. In a macro perspective, if higher levels of trade generate more income for the country, then trade changes the capacity of governments to meet the needs of the population: for example, for social protection, schools, and health facilities. On the other hand, in the micro level trade openness could improve individuals by improving their wage, average income, overtime opportunity, and employment opportunity. Trade openness could improve the industrialization, investment, and production in various ways. That improve the welfare of women. Particularly, as women's wage, employment opportunities, education, job security goes up, the opportunity cost of skipping labor market for the sake of house works, child bearing, and leisure increasing (Engelhardt & Prskawetz, 2004; Rees and Apps, 2001).

### 3. Literature Reviews

Authors/ Year/ Title	Short Description	Data Description	Key Regression
Janna Besamusca, Kea Tijdens, Maarten Keune (2015). Working Women Worldwide. Age Effects in Female Labor Force Participation in 117 Countries	They find different outcomes for different age groups. When paid maternity leave exists women are more likely to participate in the labor market.	The authors collected a unique country-level dataset of female labor force participation, several age groups and selected indicators that can be attributed to the 117 countries.	Dependent Variable is FLFP, Independent Variables are age, education, GDP, services, religions, maternity, health, and others.
Isis G. and Janneke P. (2012). Trade Liberalization and Female Labor Force Participation: Evidence from Brazil	Investigates the impact of Brazil's trade liberalization on labor force participation of women. Findings suggest that both push and pull factors encouraged women to join the labor force.	Data collected from Brazil National Household Sample Survey (PNAD), and Brazilian Census Bureau.	Dependent Variable is female labor market outcomes and Independent Variables are trade protections and time varying control variables
Asma Hyder, Jere R. Behrman (2012). International trade openness and gender gaps in Pakistani labor force participation rates over 57 years	The findings indicate that increased international trade significantly decreases the gap between male and female labor force participation on average across all occupations.	The authors use five rounds of Pakistan's Census data and two recent nationwide Labor Force Surveys (2002–2003 and 2006–2007)	Dependent Variable is Difference between male and female LFPR in occupational category; Independent variables are trade openness, different categories of profession.
Ramessur, Taruna Shalini Sobhee, and Sanjeev K (2009), Impact of trade liberalization on labor conditions on the textile sector of Mauritius: the fate of female workers	Their findings reveal that trade liberalization would make it more problematic for female workers to negotiate wage increases in the long run as these may entail significant employment cuts in the Export Processing Zone (EPZ).	The data sources contain industrial Statistics and also numerous reports published by the Mauritius Export Processing Zone Association (MEPZA).	Dependent Variable is measured as total employment in each firm, Independent Variables are male-female ratio, wage, and liberalization dummy
Richards, David; Ronald Gelleny, (2007). Women's status and economic globalization, International Studies Quarterly, Vol 41, Issue 4.	They find the relationship between economic globalization and women's status varies by type and era. Also economic globalization is associated with improved women's status	The authors used a pooled cross-sectional time-series dataset composed of 130 countries for the years 1982 to 2003	Dependent Variable is women status, Independent Variables are trade openness, FDI, portfolio investment, and economic development.
Cem Baslevant (2004), The Effect of Export-Oriented Growth on Female Labor Market Outcomes in Turkey. World development, Vol 32.	This paper analyzes the impact of export-oriented growth strategy on female labor force participation and employment in urban Turkey.	The data from the two rounds of the Household Labor Force Surveys conducted by the State Institute of Statistics of Turkey (SIS).	The author applied Probit model. Dependent Variable is female labor force participation, Independent Variables are- age, married, GDP, and GDP growth.
Bussmann, Margit (2009), The Effect of Trade Openness on Women 's Welfare and Work Life. World Development, 37(6), 1027-1038.	He finds positive effects of trade (exports to GDP, import penetration) on female labor force participation in non-OECD countries, but negative effects in OECD countries, on the basis of GMM estimations for 1970 to 2000.	The data is cross-section, based on 134 countries	Dependent Variable is here women wellbeing, Independent Variables are globalization index, women schooling, women health and others

Authors/ Year/ Title	Short Description	Data Description	Key Regression
Revena Ana(1997), Employment and Wage Effects of Trade Liberalization: The Case of Mexican Manufacturing	She found that trade liberalization affected on firm- level employment and wages	The data used here are plant level data from Annual Industrial Survey	The dependent variable is real annual earning, independent variables are average wage, tariff, price of raw materials,

#### 4. Theory and Literature

The theory relies on an assumption concerning labor supply that is consistent with comparative advantage between male and female labor supply. Trade openness pushes manufacturing industries to export in South Asian Countries because of lower production cost. The lower production cost seeks lower labor cost. In most of the south Asian countries, women labors' wage is cheaper than male.

Previously south Asian women are largely excluded from access to paid industries, manufacturing, or services work. Trade openness provided more women with the paid wage for formal and informal sectors. Another channel is the trade openness promotes economic growth, aids poverty alleviation and enhancing gender equality and reducing wage gap that increases the women participation in the job market.

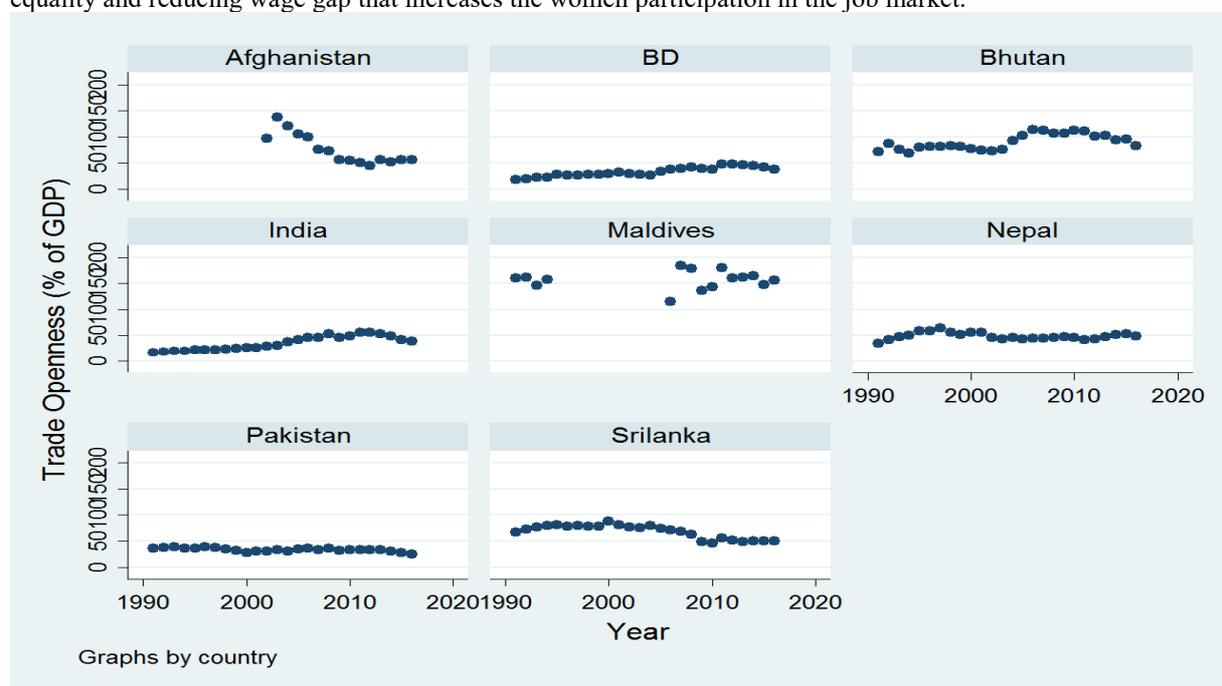


Figure 1. Trade openness by time for South Asian countries

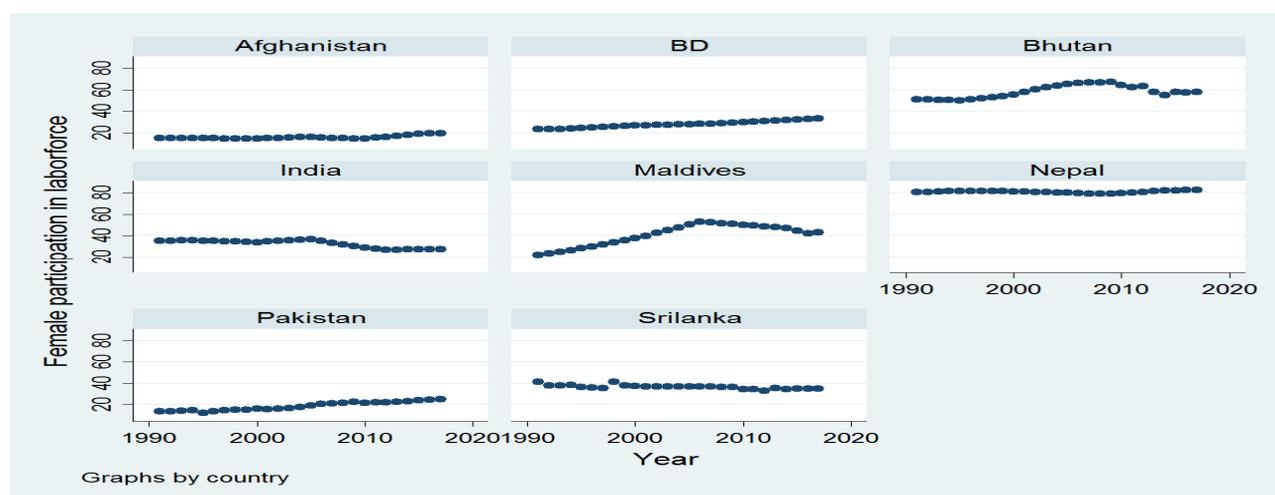


Figure 2. Female labor force participation rate by time for South Asian countries

## 5. Data and Descriptive Evidence

The data for this paper are drawn from several data sources. First, I use world development indicator (WDI) for most of the cases. My second data sources consist of data on GDP, female literacy rate, and female unemployment rate from specific countries' Government Bureau of Statistics (GBS). The enrolment in education data was collected from UNICEF education database. The population dataset was collected from world population data.

**Table 1. Summary Statistics**

Variable	Obs	Mean	Std. Dev.	Min	Max
Time	216	2004	7.806974	1991	2017
Trade Openness	186	62.07171	37.39863	17.17158	184.0933
Female labor force participation(%)	216	38.90346	20.774	12.50489	82.7681
Female participation in agri (%)	216	62.12731	24.72127	3.7	89.5
Female in industry (%)	216	14.06852	9.110236	1.5	42.9
Female in service (%)	216	23.80694	17.13643	6.2	76.1
Female unemployment (%)	216	6.42037	4.912059	1	23
Male labor force participation(%)	216	81.54252	5.404639	67.30968	90.78352
Male participation in agri (%)	216	46.08056	15.13954	10.6	78.8
Male in industry (%)	216	16.85139	5.479951	4	28.6
Male in service (%)	216	37.06389	12.27971	17	68.3
Male unemployment(%)	216	3.703241	1.974898	0.6	10.3
Total unemployment(%)	216	4.368981	2.606773	0.6	14.7
Population	208	1.84E+08	3.60E+08	227000	1.32E+09
Women total	208	8.89E+07	1.73E+08	110968	6.38E+08
Men total	208	9.48E+07	1.87E+08	116032	6.86E+08
Rural population(%)	208	74.05134	7.889866	53.46	90.82
Urban population(%)	208	25.94866	7.889866	9.18	46.54
GDP	198	1.61E+11	3.97E+11	2.35E+08	2.26E+12
GDP per capita	198	1354.309	1750.474	117.4097	9875.278
Export Good and Service	186	3.27E+10	9.01E+10	7.43E+07	4.72E+11
Export Merchandise	208	2.00E+10	5.57E+10	5.27E+07	3.23E+11
Export Service	176	1.06E+10	3.13E+10	5.17E+07	1.62E+11
Export Food	158	25.48985	26.07928	2.643993	98.55777
Import Merchandise	208	3.02E+10	8.37E+10	8.30E+07	4.90E+11
Import Service	176	7.86E+09	1.83E+10	4.21E+07	9.59E+10
Import Good and Service	186	3.99E+10	1.06E+11	1.00E+08	5.71E+11
Import food	157	13.97486	5.628657	2.492372	25.59949
Agriculture (% of GDP)	194	20.42365	10.08022	5.738111	44.8648
Women Enrolment in education	162	9352709	1.90E+07	0	7.05E+07

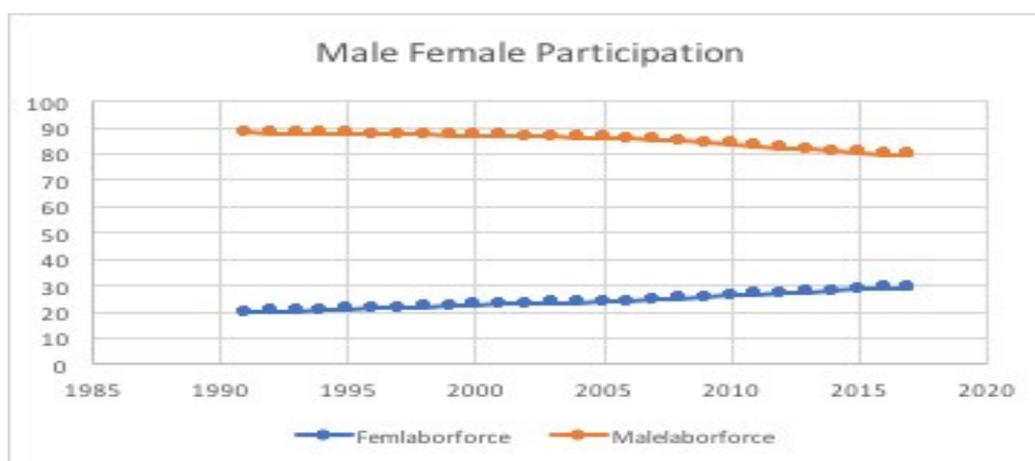


Figure 3. Average male and female labor force participation rate by time for South Asian countries

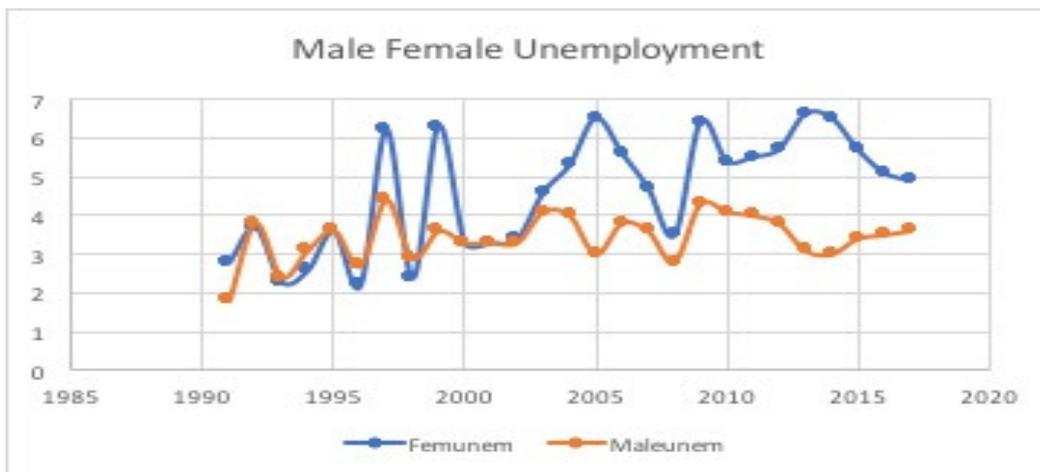


Figure 4. Average male and female unemployment rate by time for South Asian countries

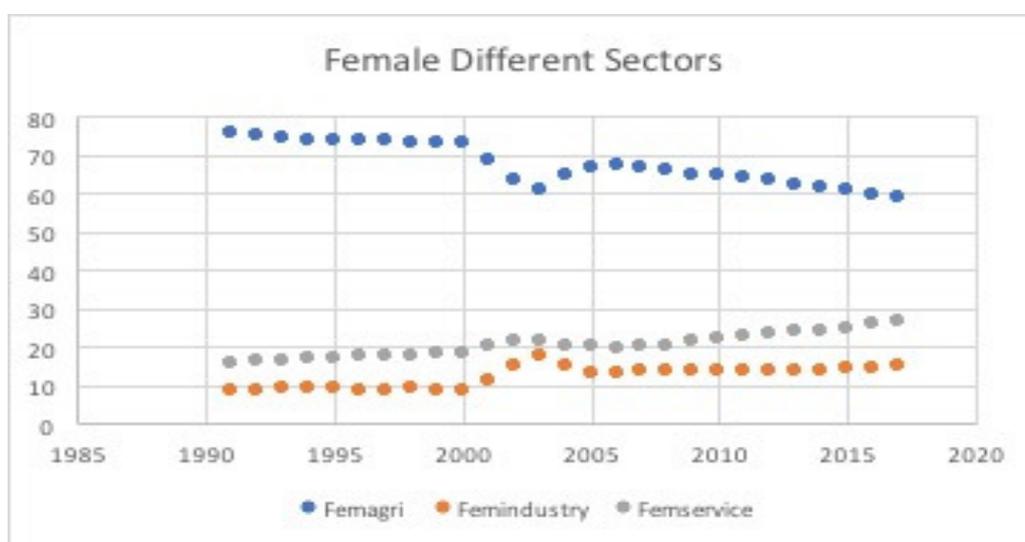


Figure 5: Average female participation rates by time in different sectors in South Asia

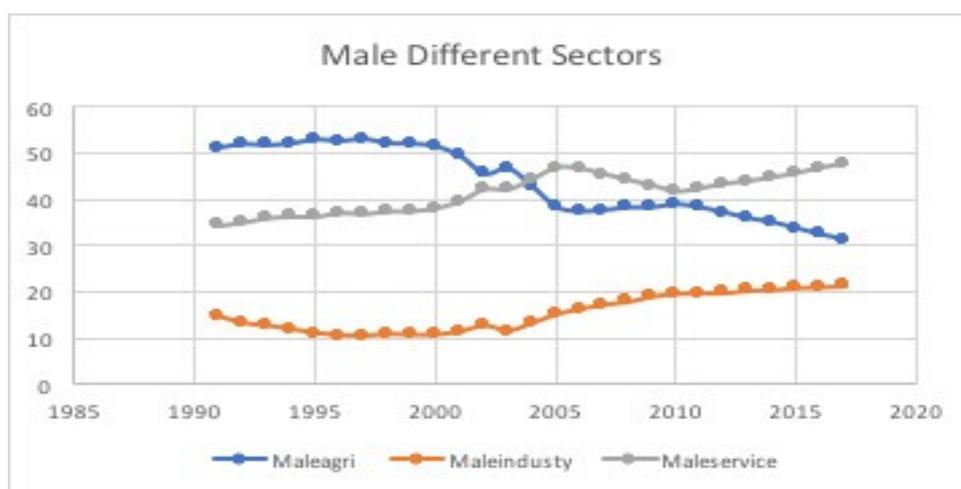


Figure 6. Average male participation rates in different sectors in South Asia

### 6. Empirical Framework

I estimate the reduced-form relationship between trade openness and female participation in labor market using two different data constructs. The first I aggregated all South Asian countries data and constructed a country level panel dataset and estimate the following baseline specification:

$$WPR_{c,t} = \alpha + \beta TO_{c,t} + \gamma X_{c,t} + \mu_c + \delta_t + \epsilon_{c,t} \dots \dots \dots (1)$$

WPR<sub>ct</sub> is the women participation rate in a different year (t) in different countries c, TO<sub>c,t</sub> is trade openness measure. β here is the parameter estimate of interest. X<sub>c,t</sub> is other attributes that can affect women labor force participation. To estimate with ambiguity regarding the treatment of the non-tradable sector and to explore the robustness of our results, I will estimate several different versions of equation (1).

TO is here trade openness measure, the trade openness is total export and import percentage of GDP. β here is the main parameter of estimate.

**The Impact of Trade Openness on Female Labor Market Outcome:**

**Table 2. Shows the estimation result for equation (1)**

Female labor force participation rate—null models

	(1)	(2)	(3)	(4)	(5)
Trade Openness	0.173** (2.77)	0.146** (2.73)	0.0945* (2.02)	0.0685* (1.28)	0.0862 (1.50)
GDP per capita		0.00108 (-0.95)	0.00324** (2.89)	0.00349** (2.80)	0.00345** (2.76)
Urban population			-1.511*** (-7.94)	-1.539*** (-7.34)	-1.504*** (-7.03)
Enrolment in education				-2.86e-08 (-0.35)	-2.59e-08 (-0.32)
Male labor force participation rate					-0.275 (0.86)
Constant	33.28*** (11.28)	32.62*** (10.75)	69.76*** (13.01)	72.82*** (12.41)	48.43 (1.67)
N	186	186	186	163	163

t statistics in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

Table 2 shows that there is a positive and significant relationship between trade openness and women participation in the labor force. When we control other variables the magnitude of coefficient decreased but still significant.

**Table 3. Base- log model**

Female labor force participation rate

	(1)	(2)	(3)	(4)	(5)
Log Trade Openness	10.64*** (3.90)	15.24*** (4.84)	7.951** (2.84)	9.609* (2.42)	8.956* (2.24)
Log GDP per capita		5.333** (-2.78)	5.217* (2.56)	6.519** (2.76)	7.378** (3.01)
Log Urban population			-39.55*** (-8.59)	-42.42*** (-7.93)	-40.48*** (-7.29)
Log Enrolment in education				1.080 (1.25)	0.420 (0.42)
Male labor force participation rate					0.531 (1.28)
Constant	-1.997 (-0.18)	15.27 (1.23)	100.9*** (6.97)	80.76** (3.04)	37.03 (0.85)
N	186	186	186	163	163

t statistics in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

Table 3 shows that there is a positive and significant relationship between log of trade openness and women participation in the labor force. Also, log of GDP per capita has positive impact on labor force participation rate.

**Table 4. Log-log model**  
**Log of Female labor force participation rate**

	(1)	(2)	(3)	(4)	(5)
Log Trade Openness	0.392*** (4.32)	0.329*** (4.15)	0.139* (2.01)	0.154 (1.91)	0.153 (1.82)
Log GDP per capita		-0.0435 (-0.90)	0.231*** (4.58)	0.234*** (4.31)	0.233*** (3.88)
Log Enrolment in education			-1.030*** (-9.01)	-1.075*** (-8.65)	-1.075*** (-8.62)
Log Urban population				3.03e-09 (1.55)	3.02e-09 (1.53)
Male labor force participation rate					-0.000334 (-0.04)
Constant	2.401*** (8.87)	2.542*** (8.13)	4.772*** (13.27)	4.825*** (12.11)	4.862*** (4.49)
N	186	186	186	163	163

*t statistics in parentheses*

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 4 shows the log-log model. The coefficient of log-log model displays the elasticity of our women participation and trade openness. In other explanations, the coefficient is here shows the percentage change of women participation rate for a percent change in trade openness. In our model 1, if trade openness goes up by 1%, women participation rate goes up by .39%.

**Table 5. Log-Log model**

Log of Female labor force participation rate

	(1)	(2)	(3)	(4)
log (Trade Openness)	10.64*** (3.90)	8.98** (3.52)	7.951** (2.84)	6.716* (2.05)
Log (Enrolment in education)			-8.59 (0.25)	-7.94 1.96e-08
Log (Trade Openness* GDP per capita)		2.492* (2.12)		
Log (Trade Openness* Enrolment)			-217 (.56)	
Constant		-1.997 (-0.18)	27.14*** (4.25)	100.9*** (6.97)
				106.7*** (6.58)
N	186	186	186	163

*t statistics in parentheses*

\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

Table 5 shows interaction terms' coefficients. The joint effect of log of trade openness and GDP per capita is positive and significant. On the other hand, the joint effect of log of trade openness and enrolment is negative and insignificant.

**Effect of Trade Openness on women participation rate in different sectors:**

$$WPR_{j,c,t} = \alpha + \beta TO_{j,c,t} + \gamma X_{j,c,t} + \mu_c + \pi_j + \delta_t + \varepsilon_{c,t} \dots \dots \dots (2)$$

I included three sectors in the equation (2). To find out how much effect of trade openness on the women participation in agriculture, industry, and service sectors I applied equation (2).

**Table 6. Women participation rate in agriculture**

Log of female labor force participation rate in agriculture sector

	(1)	(2)	(3)	(4)	(5)
Log (Trade Openness)	.731*** (-9.90)	-0.344*** (-5.07)	-0.327*** (-4.59)	-0.328*** (-4.08)	-0.242*** (-5.73)
Log (GDP per capita)		-0.449*** (-10.89)	-0.473*** (-9.14)	-0.484*** (-8.93)	-0.608*** (-11.01)
Log(Urban population)			0.0904 (0.77)	0.0887 (0.72)	0.0642 (0.56)
Log (Enrolment)				-1.38e-10 (-0.07)	-8.50e-10 (-0.47)
Male labor force Participation					-0.0433*** (-5.30)
Constant	6.928*** (23.38)	8.383*** (31.38)	8.188*** (22.21)	8.283*** (20.86)	13.18*** (13.25)
N	558	558	558	489	489

*t* statistics in parentheses\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$ **Table 7. Women participation rate in industry**

Log of female labor force participation rate in industrial sector

	(1)	(2)	(3)	(4)	(5)
Log (Trade Openness)	0.177* (2.12)	0.108* (-2.52)	-0.209* (-2.41)	-0.146 (-1.45)	-0.204 (-1.97)
Log (GDP per capita)		0.446*** (8.91)	0.448*** (7.12)	0.450*** (6.65)	0.388*** (5.24)
Log (Urban population)			-0.00784 (-0.05)	-0.0942 (-0.61)	-0.107 (-0.69)
Log (Enrolment)				5.28e-09* (2.16)	4.92e-09* (2.03)
Male labor force					-0.0218* (-2.00)
Constant	1.713*** (5.10)	0.267 (0.82)	0.284 (0.63)	0.251 (0.51)	2.724* (2.04)
N	558	558	558	489	489

*t* statistics in parentheses\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$

**Table 8. Women participation rate in service sector**

Log of female labor force participation rate in service sector

	(1)	(2)	(3)	(4)	(5)
Log (Trade Openness)	0.488*** (7.73)	0.0822* (1.73)	0.0688 (1.38)	0.0565 (1.00)	0.000837 (-0.01)
Log (GDP per capita)		0.470*** (16.25)	0.490*** (13.48)	0.497*** (13.02)	0.435*** (10.71)
Log (Urban population)			-0.0728 (-0.89)	-0.0363 (-0.42)	-0.0485 (-0.57)
Enrolment				-2.80e-09* (-2.04)	-3.16e-09* (-2.37)
Male labor force					-0.0216*** (-3.60)
Constant	1.011*** (4.00)	-0.511** (-2.73)	-0.353 (-1.37)	-0.458 (-1.64)	1.989** (2.72)
N	186	186	186	163	163

*t statistics in parentheses*\*  $p < 0.05$ , \*\*  $p < 0.01$ , \*\*\*  $p < 0.001$ 

## 7. Conclusion

While there is a vast amount of literature analyzing the impacts of trade reform and trade openness on GDP, growth, development, other macroeconomic variables, very little is known about the women participation rate effects of trade openness. The main purpose of this paper is to fill this gap by analyzing the trade openness in South Asian countries on female labor force participation rate. Once South Asian region was one of the most heavily protected economics in the world until the first 1990s. Female labor force participation in South Asian region increased from 34 to 43 percent, also I showed that trade openness made faster increase in female labor force participation and employment.

This paper contributes in several ways to the academic literature, economists, and policy debate on the distributional, women empowerment, and gender effects of trade openness. Women participation in economic activities with trade openness unanimously as an indicator of progress. Also, a declining gender gap in the job market is arguably an important step towards equality between male and female in the job sectors. The paper's empirical outcomes suggest that trade openness created new horizon for women.

Also, estimation shows that trade openness decreases female labor from agriculture sector and creates positive relationship with women participation in service and industry. It is established that, service and manufacturing sectors directly related with export. In the South Asian countries percentage of agriculture in GDP has been decreasing and percentage of service and manufacturing in GDP has been increasing.

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### Appendix 1. List of countries

Countries	Income level
Afghanistan	Low-Income Country
Bangladesh	Lower Middle-Income Country
Bhutan	Lower Middle-Income Country
India	Lower Middle-Income Country
Maldives	Low-Income Country
Nepal	Low-Income Country
Pakistan	Lower Middle-Income Country
Sri Lanka	Lower Middle-Income Country