

The Role of Leader Language to Promote School Climate: A Comparative Study of Private and Public Schools

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Abstract

This paper provides a synthesis of theoretical and empirical literature on leader motivating language and school climate and investigates if leader language promotes positive climate specifically both in private and public schools. This paper involves the use of primary data collected through questionnaire as a research tool and both descriptive and inferential statistics to empirically analyze the effect of leader language on school climate. The comparative analysis of private and public schools revealed that motivating language of school principal from both sectors influences teachers and that they rated the leader language as modestly effective and overall school climate as moderately good. The results proved that leader motivating language optimizes school climate, thus giving the school principals an insight into the benefits of making accurate language choice for favorable employee and organizational outcomes.

Keywords: leader motivating language, school climate, school principal, private school, public school.

1. Introduction

"Education is the most powerful weapon which you can use to change the world". The importance of education can be easily justified by these words of Mandela. Education is the fundamental entity that grooms the personality of an individual from the very beginning (Awan and Zia, 2015). Not only this, but quality education plays a vital role to channelize the progress and development of any country owing to the increasing competition in knowledge and technology all over the world in the 21st century (Awan and Saeed, 2014).

As stated by Arne Duncan, U.S. Secretary of Education, 'there are no good schools without good principals' (Duncan, 2018). This promises that good school principals, being multidimensional leaders, can positively affect all the school components including managing the staff, students and the related community (Murtedjo & Suharningsih). Language is a medium through which principals can manage all these components and create a positive school climate.

1.1 Problem Statement

Overall, Pakistan has total 227,136 institutions with mainly two school systems 158,288 (70%) public and 68,848 (30%) private institutions with 49% teachers working in private schools and 51% in public schools (Ailan, n.d). Unfortunately, the education system of Pakistan is under crisis (Sajjad & Lee, 2016; Akhtar, 2013). A scarcity of trained and motivated teaching staff who delivers lectures with no lesson planning encouraging rote learning system to pass the examination with maximum marks, low allocation of budget, directionless school policies with disoriented implementation, inefficient management are a few problems being encountered by schools in general (Sajjad & Lee, 2016). The KSAO's of the teachers catalyze the effectiveness of school system. With such unhealthy school climate, the staff is least motivated and these credentials are not meaningfully utilized, adversely affecting the student learning and school progress. Management or Principals need to be aware that a positive school climate can help tackle these school challenges. Since, principals are in direct contact with the teachers on everyday basis, their words can incorporate positive results. So, this research aims to see how the motivating language of the principal can make the school climate favorable.

1.2 Research Gap

There is a need to replicate the motivating language results in non-US parts of the world (Mayfield & Mayfield, 2018; Sabir & Masood, 2018). Alhaqtani (2015) and Owens & Valesky (2014) suggest that further work be done on motivating language and school climate to expand its results from a specific region like Kuwait to more general terms. The phenomenon of school climate has been recently gaining much popularity in research because of its ability to drive in overall school improvement (White et al., 2014).

1.3 Research Objective

The main objective of this paper is to elaborate, establish and compare the link between motivating language and school climate for private and public schools in Pakistan.

1.4 Research Questions

This paper aims to address the following research questions:



- What is the level of teachers' perceptions regarding the use of motivating language by their Head/ Principal?
- What is the level of teachers' perceptions regarding their school climate?
- Does a significant difference exist between the teachers' perceptions of motivating language in private and public schools?
- Does a significant difference exist between the teachers' perceptions of school climate in private and public schools?
- Does a significant relationship exist between school climate and motivating language in general?

2 Literature Review

2.1 Leader motivating language

The language is the main medium of communication between a leader and his follower (Louis, 2017; Raina & Roebuck, 2014). Professor Sullivan in 1988 gave a systematic and comprehensive framework of leader speech based on Speech Act theory given by philosophers Austin (1962) and Searle (1969). According to motivating Language theory, spoken words of a leader can instigate positive psychological responses in followers which gets translated into 'strategic motivational messages' and are evident through positive employee outcomes leading to organizational success (Mayfield & Mayfield, 2018).

The Motivating Language Theory divides leader language into three categories, each of which plays its own role towards better results (Mayfield & Mayfield, 2018). Later Mayfield et al., (1995) developed a reliable and valid scale to measure the impact of leader's motivating language. This scale is widely in use since then.

2.1.1 Direction-giving language

This dimension is referred to as the Hand of leader language, which aims to reduce and clarify all task related ambiguities like goals, roles, procedures, rewards, feedback (Mayfield & Mayfield, 2018).

2.1.2 Empathetic language

This dimension is referred to as the Heart of leader language, which aims to forge strong interpersonal bonds at workplace e.g., by praising or giving a compliment (Mayfield & Mayfield, 2018).

2.1.3 Meaning making language

This dimension is referred to as the spirit of leader language, which aims to articulate the organizational culture or norms, especially in the times of change or organizational transition. This language tends to give a meaning and identity to the work done (Mayfield & Mayfield, 2018).

Motivating language has been in interests of many researchers who empirically found it to be directly affecting key favorable employee and organizational outcomes. Mayfield & Mayfield (2018) found positive relation of motivating language with organizational commitment with median correlation r=0.34, Sabir & Masood (2018) found positive linkages with Teacher Commitment and organizational Climate, Louis (2017) with Job performance and organizational commitment, Refozar *et al.*, (2017) with Job satisfaction, Kunie *et al.*, (2017) with employee engagement, Sun, Pan & Ho (2016) with intrinsic motivation, supervisory effectiveness and organizational citizenship behavior, Haroon & Akbar, (2016) with job performance, Madlock & Sexton (2015) with work commitment, Alhaqtani (2015) with school climate, Mayfield & Mayfield (2015) with effective decision-making, Simmons & Sharbrough, (2013) with perceived leader effectiveness, employee communication satisfaction, and perceived supervisor communication competence, Mayfield & Mayfield (2012) with self-efficacy, Mayfield & Mayfield (2009) with employee absenteeism, Wang, Chang et al., (2009) with team creative performance, Mayfield & Mayfield (2007) with worker's intent to stay, Mayfield & Mayfield (2002) with employee commitment and Mayfield, Mayfield & Kopp (1998) with Job Satisfaction and Performance.

Motivating language is recognized as having similar effects across different cultural and national groups as shown by works of Sabir & Masood (2018) in Pakistan, Dr. Joanna Winska (2014) in Poland, Alhaqtani (2015) in Kuwait, Madlock & Sexton (2015) in Mexico and Kunie *et al.* (2017) in Japan.

2.2 School climate

The pioneers in school climate were Halpin and Croft (1963), who named the distinct feel and image of the school as school climate. According to Andersen (1982), climate is to a school in same way as personality is to an individual.

School climate can be analyzed within two different yet overlapping frameworks: *Openness and Health*. A school with an open climate will be healthy and similarly a healthy school will have an open climate (Hoy et al., 2002). Openness is based on the relationship of teachers with principal and other teachers, whereas health predicts the relationship of school with students and community (Hoy et al., 2002).

Halpin and Croft (1963) initially identified eight dimensions which were later reduced to six to measure the openness of school climate using OCDQ. Three were related to teacher's behavior being collegial, intimate and



disengaged and remaining to principal's behavior being supportive, directive and restrictive (Hoy et al., 2002).

Based on these, the four types of school climate are: open climate, closed climate, disengaged climate, and engaged climate. Open climate is one with open behavior of both teacher and principal i.e., "high on supportiveness, low on directiveness, low on restrictiveness, high on collegial, high on intimacy, and low on disengagement." Closed climate is one with close behavior of both i.e., "low on supportiveness, high on directiveness, high on restrictiveness, low on collegiality, low on intimacy, and high on disengagement." Engaged climate is one with closed behavior of principal and open behavior of teachers i.e., "high on supportiveness, low on directiveness, low on restrictiveness, low on collegiality, low on intimacy, and high on disengagement". Disengaged climate is one with closed behavior of teachers and open behavior of principal i.e., "low on supportiveness, high on directiveness, high on restrictiveness, high on collegiality, high on intimacy and high on engagement." (Hoy et al., 2002; p.33-34).

The other framework for measuring school climate is its health, using OHI (Organizational Health Index). The pioneer in school health, Miles (1965) defined a healthy school as one which continuously grows no matter what challenges it has to face and is able to cope successfully with the school dynamics. Initially, there were total 10 dimensions for evaluating the health of any school which were later reduced to five, based on the task, maintenance, and growth needs of an open social system. These dimensions *institutional integrity, collegial leadership, resource influence, Teacher affiliation and academic emphasis* are related to the *institutional, managerial, and technical* levels of authority within the school (Hoy et al., 2002).

Hoy, Smith, and Sweetland (2002) developed an instrument to measure school climate called Organizational Climate Index (OCI) by expanding work of Hoy et al., (1998) and combining OCDQ and OHI. According to them, school climate is measured in four dimensions namely *collegial leadership*, *teacher professionalism*, *academic press and institutional vulnerability* (Hoy et al., 2002).

The collegial leadership refers to the treatment of teachers by the principal as professional colleagues and expectation principal as per set standards for the teacher. The teacher professionalism refers to teacher-to-teacher collaboration. The academic press refers to relationship of the school with academic success of its students. The institutional vulnerability refers to the relationship of school with the community (Hoy et al., 2002).

2.3 Relationship between Motivating language and School climate

Principal or the educational leader plays an important role in determining teachers' perception of school climate. It is the entire responsibility of the principal to create a supportive school climate. There is an empirical direct link between motivating language and school climate (Sabir & Masood, 2018; Alhaqtani, 2015). According to Alqahtani and Alajmi (2010), efficient school leaders create a positive climate in their schools using motivating language. The leaders shape up the school climate through their language

3 Data and Research methodology

This paper used comparative descriptive research design with cross-sectional data collected from sample respondents.

3.1 Target Population

According to the Research objective, the target population for this study is teachers from private and public schools.

3.2 Sampling

The sample was taken from public and private schools in Multan district using Stratified sampling technique and then randomly the questionnaire was distributed among teachers of the schools. As per a census conducted by Punjab Government in Pakistan, 65% of schools in Multan district are private (Datastories, 2018), so 65% of sample was teachers from private sector and remaining from public. The total number of items was 52 and multiplied by 5, as per Chou and Bentler formula (1986), it gave sample size of 260.

3.3 Survey Instrument

The two instruments used in this study were adopted from scales already developed, published and validated by early researchers. For leader motivating language, scale by Mayfield *et al.* (1998) was used with total 24 items. To measure school climate, School Climate Index (SCI) developed by Tschannen-Moran et al. (2006) was used. For reliability of the questionnaire, a pilot study was conducted in which 40 teachers from one private and one public school were asked to fill the questionnaire. The responses were coded and entered into SPSS to check the reliability through Cronbach's alpha. The values were .868 and .920 for motivating language and school climate respectively, which shows that the questionnaire was reliable. Results are shown in appendix A.



3.4 Data Collection and Analysis

Primary data was collected for the purpose of research using questionnaire after obtaining permission and seeking willingness from the sample respondents. Response rate was almost 80% and 241 questionnaires were returned back. Out of these, 230 questionnaires were found suitable to be fed into SPSS version 22 for further analysis.

4 Analysis & Results

The analysis was done according to the research questions, for which both descriptive Statistics and Inferential Statistics for hypothesis testing was used.

4.1 Descriptive statistics

The first two research questions were answered with descriptive statistics. For this purpose, Mean & S.D was calculated with SPSS for interpretation which is:

1.00-2 = low, 2.1-3 = medium, 3.1-4.00 = strong.

According to the mean scores in table 1, the teachers assessed the overall use of motivating language as average as the value falls in the medium range with Direction-giving language as being practiced the most followed by empathetic and then meaning-making language. Hence, the first research question is answered.

In the direction- giving language category, the highest rating was for item no. 1, 3 & 4 which meant that teachers believed that they were given sufficient instructions and directions regarding their work. The highest range is of item no. 5 which is connected to the reward- receiving process, which means that the principals were not efficiently addressing the professional development of the teachers.

In the empathetic language category, the highest rating was for item no. 11 & 12 which shows that teachers were being praised and encouraged for their accomplishments. However, as per items 13 & 14, their professional well-being and job satisfaction was not being addressed.

In the meaning-making language category, the highest rating was for was item no. 22 which is connected to the challenges of fitting —in the school. The highest range is with item no. 20 which means that teachers perceived that the hardworking gems of the school are not mentioned often.

Table 1: Perception of Motivating language used by principals

Items	Mean	S.D.
Direction- giving language	3.08	0.46
1. Gives me useful explanations of what needs to be done in my work.	3.7	0.3
2. Offers me helpful directions on how to do my job	3.4	0.5
3. Provides me with easily understandable instructions about my work	3.8	0.3
4. Offers me helpful advice on how to improve my work	3.6	0.6
5. Gives me good definitions of what I must do in order to receive rewards	2.75	0.7
6. Gives me clear instructions about solving job-related problems	3.5	0.5
7. Offers me specific information on how I am evaluated.	2.3	0.4
8. Provides me with helpful information about forthcoming changes affecting my work.	2.55	0.4
9. Provides me with helpful information about past changes affecting my work.	1.9	0.7
10. Shares news with me about school achievements.	3.3	0.2
II. Empathetic Language	2.5	0.43
11. Gives me praise for my good work	3.5	0.1
12. Shows me encouragement for my work efforts	3.46	0.4
13. Shows concern about my job satisfaction	1.8	0.6
14. Expresses his/her support for my professional development	1.75	0.2
15. Asks me about my professional well-being	2	0.9
16. Shows trust in me.	2.5	0.4
III. Meaning-making Language	2.31	0.51
17. Tells me stories about key events in the school's past	2	0.3
18. Gives me useful information that I couldn't get through official channels	1.9	0.7
19. Tells me stories about people who are admired in my school	2	0.3
20. Tells me stories about people who have worked hard in this school	2.2	0.9
21. Offers me advice about how to behave at the school's social gatherings	2.6	0.4
22. Offers me advice about how to "fit in" with other members of this school	2.8	0.6
23. Tells me stories about people who have been rewarded by this school	2.65	0.3
24. Tells me stories about people who have left this school	2.4	0.6
School Principal Motivating Language (Overall score)	2.63	.47

According to the mean scores in table 2, the teachers assessed the overall school climate as medium with Collegial leadership, Teacher professionalism and Academic press all being practiced in schools. Hence, the



second research question is answered.

Table 2: School Climate Index (SCI) Questions

School Climate items	Mean	S.D.
I. Collegial Leadership	2.8	0.4
1. The principal is friendly and approachable.	3.5	0.2
2. The principal puts suggestions made by the faculty into operation.	2.3	0.4
3. The principal explores all sides of topics and admits that other opinions exist.	2.5	0.5
4. The principal treats all faculty members as his or her equal.	2.2	0.7
5. The principal is willing to make changes.	3	0.2
6. The principal lets faculty know what is expected of them.	3	0.4
7. The principal maintains definite standards of performance.	3.4	0.5
II. Teacher professionalism	2.78	0.4
8. The interactions between faculty members are cooperative.	3.4	0.3
9. Teachers respect the professional competence of their colleagues.	2.7	0.6
10. Teachers help and support each other.	3.3	0.6
11. Teachers in this school exercise professional judgment.	2.2	0.3
12. Teachers are committed to helping students.	2.6	0.2
13. Teachers accomplish their jobs with enthusiasm.	3	0.3
14. Teachers "go the extra mile" with their students.	2	0.5
15. Teachers provide strong social support for colleagues.	3	0.4
III. Community Engagement	1.9	0.6
16. Our school makes an effort to inform the community about our goals & achievements.	1.8	0.7
17. Our school is able to marshal community support when needed.	1.4	0.4
18. Parents and other community members are included on planning committees.	2.1	0.6
19. Community members are responsive to requests for participation.	2	0.9
20. Community members attend meetings to stay informed about our school.	2	0.4
21. Organized community groups (e.g., PTA, PTO) meet regularly to discuss school issues.	2	0.5
22. School people are responsive to the needs and concerns expressed by community members.	2.3	0.4
IV. Academic Press	3.2	0.33
23. The school sets high standards for academic performance	3.6	0.2
24. Students respect others who get good grades.	3.2	0.3
25 Academic achievement is recognized and acknowledged by the school	3.2	0.3
26. Students try hard to improve on previous work	3	0.7
27. The learning environment is orderly and serious	3	0.2
28. Students seek extra work so they can get good grades	3.1	0.3
School Climate (Overall score)	2.67	0.43

4.2 Inferential Statistics

The next three research questions were answered using Inferential Statistics because they seek analysis for difference or no difference in the level of motivating language and school climate as perceived by the teachers between private and public sector and relationship or no relationship between the two.

Null hypothesis was formulated for research question no. 3 as follows:

H03: there is no significant difference in the level of motivating language used by school head between public and private schools.

This hypothesis was tested using independent sample t-test in order to determine if a difference exist between the two. As evident in table 3, teachers from private schools showed higher mean (M=2.78) for motivating language compared to teachers from public schools (M=2.42). As per table 4, the mean score difference is significant so we reject Ho3 and accept the alternate hypothesis which states that a significant difference exists in the motivating language used by principals in private and public schools. This means that leaders in private schools are practicing motivating language and benefitting from it more than those in public schools as believed by the teachers. The research question 3 is answered.

Table 3. Group Statistics for Leader Motivating Language

Leader motivating	Type of school	N	Mean	S.D.
language	Private	138	2.78	0.8
	Public	92	2.42	0.6



Table 4. Independent sample T-test for Leader Motivating Language

Tubic 1. Illu	Table 4. Independent sample 1-test for Leader Wortvaring Language									
		Levene'	s Test			t-t	est for Equali	ity of Means		
		for Eq	uality							
		of Varia	nces							
		F	Sig.	t	df	Sig.	Mean	Std. Error	95% C	onfidence
						(2-	Differenc	Differenc	Interval	of the
				tailed e e Difference						
)			Upper	Lower
Leader	Equal	21.96	.00	-	228	.001	34524	.09804	-	-
Motivatin	variance	7	0	3.52					.5384	.1520
g language	S			2					2	7
	assumed									
	Equal			-	225.	.000	34524	.09313	-	-
	variance			3.70	9				.5287	.1617
	s not			7					6	2
	assumed									

Null hypothesis for research question no. 4 is as follows:

H04: there is no significant difference in the level of school climate between public and private schools.

This hypothesis was also tested using independent sample t-test. Table 5 indicates that teachers from private schools reported higher mean (M=2.99) for school climate as compared to the teachers from public schools (M=2.23). Table 6 shows that the mean score difference is significant () so we reject Ho4 and accept alternate hypothesis for it which states that a significant difference exists in the perceptions of school climate by the teachers of private and public schools. This shows that private schools possessed relatively more positive and healthy climate than public schools as perceived by its teachers, hence answering the fourth research question.

Table 5. Group Statistics for School climate

School climate	Type of school N		Mean	S.D.
	Private	138	2.99	0.53
	Public	92	2.23	0.8

Table 6. Independent sample T-test for School climate

	Tuest of independent sample I test for sensor enmance										
		Levene's	s Test		t-test for Equality of Means						
		for Equa	ality of								
		Variance	es								
		F	Sig.	t	df	Sig.	Mean	Std. Error	95% C	onfidence	
						(2-	Difference	Difference	Interval	of the	
				tailed) Difference						e	
									Upper	Lower	
School	Equal	56.157	.000	=-	227	.000	-0.75246	.09709	-	-	
climate	variances			7.750					0.9437	0.5611	
	assumed										
	Equal			-8.247	221.5	.000	-0.75246	.09124	-	57265	
	variances								.93228		
	not										
	assumed										

Null hypothesis for research question no. 5 is as follows:

H05: there is no positive relationship between leader motivating language and school climate

This null hypothesis was tested using Pearson's product moment correlation coefficient. Table 5 indicates that there is a moderate positive relationship between the two (r=.378). This means that as motivating language by the leader increases, the healthier the school climate gets. The null hypothesis can be rejected and it can be concluded that there exists a positive significant linkage between the two variables. Hence, the fifth research question is answered. This result is in accordance with the works of Sabir & Masood (2018) and Alhaqtani (2015).



Table 7. Correlation Matrix

		Leader	motivating	School climate
		language		
	Pearson Correlation	1		.378**
Leader Motivating language	Sig. (2-tailed)			.000
	N	230		230
	Pearson Correlation	.378**		1
School climate	Sig. (2-tailed)	.000		
	N	230		230
**. Correlation is significant at the	0.01 level (2-tailed).			

5 Research implications

5.1 Theoretical Implications

This paper provides a synthesis of the theoretical and empirical literature on Leader Motivating Language and School climate along with the relationships. Research is available on these variables, but integration of prior works and comparison of private and public sector for institutions in Pakistan was missing.

5.2 Practical Implications

This study has immense practical implications in academic settings as it highlights the importance of making appropriate language choices by the leaders whose words mean more than actions, at times, for the followers in order to establish a healthy school climate which is a vital facet for a successful educational institute.

6 Conclusion

The main agenda of this research is to understand how leader language impacts school climate. The results reinforce existing Motivating Language Theory empirically and found positive linkage with school climate, further confirming to previous works on this relationship. The results showed that teachers of the surveyed schools perceived both school climate and motivating language as moderate and that a significant relation existed between the two.

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Appendix A: Reliability Analysis

Leader motivating language

Reliability statistics

Cronbach's Alpha	No. of Items
.920	28



Item-total statistics

Item-total statistics					
	Scale		Scale	Corrected	Cronbach's
	Mean	if	Variance if		Alpha if
	Item		Item	Correlation	Item
	Deleted		Deleted		Deleted
Gives me useful explanations of what needs to be done in	42.9565		95.291	077	.877
my work	42.7303		75.271	077	.077
Offers me helpful directions and advice on how to do my	43.0000		96.472	153	.879
job or solving job related problems			70.472	.133	.077
Provides me with easily understandable instructions about	43.5391		94.782	029	.872
my work					
Offers me helpful advice on how to improve my work	43.6261		95.694	126	.874
Gives me good definitions of what I must do in order to	43.9870		95.166	070	.873
receive rewards or recognition					
Offers me specific information on how I am evaluated	42.6435		96.161	140	.878
Gives me clear instructions about solving job-related	42.8043		95.564	098	.876
problems			75.504	070	.070
Provides me with helpful information about forthcoming	43.3565		90.431	.261	.868
changes affecting my work			70.431	.201	.000
Provides me with helpful information about past changes	43.8130		88.642	.487	.862
affecting my work			00.042	.407	.002
Shares news with me about organizational achievements	43.7217		88.542	.493	.862
and financial status					
Gives me praise for my good work	43.5913		85.413	.563	.859
Shows me encouragement for my work efforts	43.6130		84.037	.619	.857
Shows concern about my job satisfaction	43.5783		85.503	.626	.858
Expresses his/her support for my professional development	43.2261		79.224	.755	.850
Asks me about my professional well-being	43.5000		82.312	.745	.853
Shows trust in me	43.4217		82.009	.716	.853
Tells me stories about key events in the organization's past	43.2391		81.598	.652	.855
Gives me useful information that I couldn't get through	42.8609		85.675	.484	.861
official channels	42.8009		83.073	.464	.801
Tells me stories about people who are admired in my	43.3870		77 000	.849	.847
organization	43.38/0		77.889	.849	.84 /
Tells me stories about people who have worked hard in	43.4130		85.414	.648	.857
this organization	43.4130		83.414	.048	.637
Offers me advice about how to behave at the	43.2696		81.490	(50	0.5.5
organization's social gatherings			81.490	.650	.855
Offers me advice about how to "fit in" with other members	43.5652		84.701	.684	.856
of this organization			84.701	.084	.830
Tells me stories about people who have been rewarded by	42 1201		01.260	(22	057
this organization	43.1391		81.369	.632	.856
Tells me stories about people who have left this	12 5 170		96 624	.473	.862
organization	43.5478		86.624	.4/3	.602
·					

School climate

Reliability statistics

Cronbach's Alpha	No. of Items
.868	24



Item-total statistics

			Cronbach's Alpha if Item Deleted
56.6435	205.392	.343	.919
	203.336	.318	.920
	195.136	.544	.917
56.5304	198.687	.472	.918
56.5478	196.589	.536	.917
	193.812	.722	.914
56.7565	192.552	.673	.914
56.4000	193.534	.565	.916
57.0348	199.291	.548	.916
	197.572	.468	.918
56.9826	199.118	.529	.917
	198.877	.422	.919
	204.352	.400	.918
56.5870	202.706	.317	.920
	204.112	.436	.918
	202.347	.463	.918
	195.951	.631	.915
	197.563	.711	.914
	198.274	.650	.915
	196.774	.421	.920
	204.989	.370	.919
57.1261	200.678	.589	.916
56.8652	197.742	.602	.916
	202.749	.401	.919
56.7870	195.566	.643	.915
	200.653	.609	.916
57.1783	198.689	.668	.915
57.1261	197.508	.789	.914
		Item Deleted if Item Deleted 56.6435 205.392 56.6565 203.336 56.4217 195.136 56.5304 198.687 56.5478 196.589 56.8261 193.812 56.7565 192.552 56.4000 193.534 57.0348 199.291 55.9913 197.572 56.9826 199.118 56.9696 198.877 57.2826 204.352 56.5870 202.706 57.0739 204.112 57.2043 202.347 56.8652 195.951 56.9826 197.563 56.8652 198.274 56.2696 196.774 57.0783 204.989 57.1261 200.678 56.8652 197.742 56.8957 202.749 56.7870 195.566 57.2913 200.653 57.1783 198.689	Item Deleted if Item Deleted Total Correlation 56.6435 205.392 343 56.6565 203.336 318 56.4217 195.136 .544 56.5304 198.687 .472 56.5478 196.589 .536 56.8261 193.812 .722 56.7565 192.552 .673 56.4000 193.534 .565 57.0348 199.291 .548 55.9913 197.572 .468 56.9826 199.118 .529 56.9696 198.877 .422 57.2826 204.352 .400 56.5870 202.706 .317 57.0739 204.112 .436 57.2043 202.347 .463 56.9826 195.951 .631 56.8652 198.274 .650 56.2696 196.774 .421 57.0783 204.989 .370 57.1261 200.678 .589 <