

## Modeling the Banks Efficiency in Tanzania: Panel Evidence

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#### **Abstract**

The paper was aimed at evaluating the efficiency of banking system in Tanzania. The study employed panel data for the period of 2006-2011. The paper utilized data from all 45 banks in Tanzania; the paper used efficiency measures, financial ratios, parametric and non-parametric approaches. In the context of parametric approach the study employed the Trans log and cob Douglas to test the profit efficiency. The findings of the study revealed that the three models to exhibited results, each model reflects and reported its efficiency score categories and the author conclude from the empirical literature that the all the three models do exhibit different efficiency score. Furthermore the study noted that the banks within the peer group were operating at higher level of efficiency but the industry at large still operates at inefficiency level but operate at higher level of profit efficiency due higher level of interest spread, large banks have been more efficient then the medium banks followed by the Non-Banking Financial institutions and finally the medium banks.

**Key words**: Parametric and Non parametric Approach, Trans log, Cobb Douglass, Tanzania.

#### 1.0 INTRODUCTION

The implementations of the financial reforms brought the substantial impact in banking system in Tanzania, such as the increase in banks numbers; interest rate freely determined by the forces of lending and deposits, and the restoration of the operational and production efficiency (Xuezhi and Dickson 2011).

Currently the banks are in the third generation of financial reforms, the first and second generations have cropped up 45 banks, cost efficient has been improved, increased in prudential guidelines and strengthen banks role in monitoring and supervision (BOT, 2011).

The rapid development in financial sectors has promised optimism for further development that will benefit the Tanzania economy and hence necessitate re-evaluating the banking efficiency in general to confirm its efficiency. World Bank report of (2007) has pointed that despite of many financial reforms in developing countries many banks still operate at high level of inefficiency. The greatest inefficiency has been associated with higher interest rate spread, greater loan losses and higher operating costs.

Banks efficiency is very crucial as it increases the profitability level and enhance banks competition, with the result of competition it will results the lower costs that are being charged to the consumer and improve product and service quality (Berger 1993). Moreover efficiency of the commercial banks does increase the domestic mobilization that enhance the competition level of the banking system accompanied with fair interest rate spread (Senbet, 1994).

In the context of Tanzania environment very few studies have been conducted to explain efficiency of banks in Tanzania, one example is that of Aikaeli (2008), this is somehow surprising given the economic importance of banks sector in Tanzania which offer products and services to the entire economy. The financial system is heavily relied on banking system because the development of stock market very low. Therefore the study focused on determining the level of technical efficiency in banks in Tanzania. The efficiency level will be established based on the third generation of the financial reforms.

The innovation point of the paper is the adoption of the DEA model, ratio analysis and SFA model to measure the efficiency level. The study adopted both models since the measurements of efficiency through parametric and non-parametric are associated with greater criticism due to lack of precise definitions of bank output and input. Using both parametric and non-parametric approach in measuring efficiency results into different outcome due to lack of global consensus which method is superior to the other.

"SFA model is associated with the statistical noise and functional form estimation which is associated with requirements of the strong assumption about the frontier design while on the other case DEA has the disadvantages of not following the functional form which is not associated with statistical noise estimation, the advantages are simpler to use with little assumption of output and input"........ Berger and Humphrey, 1997) In other literature scholars have pointed that all parametric and non-parametric models have greater weakness of inability to accommodate the negative data, hence necessitate using the ratio analysis to measure the efficiency of the banks, but the same financial ratio has also some weakness and heavily criticized in literature.

"Ratio analysis is based on the facts that different company operates under different environment therefore the comparison can be misleading, accounting data are subjected to various estimates and different assumptions, and meanwhile the use of different standards may hinder comparability".............

Xuezhi and Dickson (2011).



Therefore to avoid the above ambiguity that has been posed heavily in literature, forced the author to adopt both approaches. Crucially the efficiency of banks was assessed and making separation between the poor efficiency banks and efficient banks hence it will inform the stakeholder of the financial system and government on how the efficient of banks are being reflected on the entire economy.

The rest of the paper is structured as follows: Part one indicates the overview of the commercial banks in Tanzania, Part two explains the Empirical literature review, Part three the study methodology, Part four the findings of the study and Part five the conclusion of the study.

#### 1.1 OVERVIEW OF BANKING SYSTEM IN TANZANIA.

The evolution of the banks in Tanzania is categorized into five sections, during the Germany rule, British rule, Post-independence before Arusha declaration, post Arusha declaration, and after Arusha Declaration to present. See the evolution of banking system below

| No   | Year          | Banks evolution                               | Activities and performance and Remarks                             |
|------|---------------|---|--|
| 1    | 1905          | Deutsch ostafricanische                       | The bank of berlin was opened in Dsm and operated                  |
|      |               |   | as the central bank  |
| 2    | 1911          | Handles bank                                  | Opened Tanga with the aim of saving economic                       |
|      |               |   | activities and mobilize savings                                    |
| 3    | 1905-         |   | Germany rupees and heller was used as a means of                   |
|      | 1911          |   | exchange   |
| 4    | 1941-         |   | Ending of Germany rule and collapse of the                         |
|      | 1949          |   | Germany banks.   |
| 5    | 1953-         | National and Grind lays composed              | Formed during the British rule                                     |
|      | 1954          | of lays,national,south Asia llyod,            |  |
|      |               | standard,Barclays,Anglo Egyptian,             |  |
|      |               | and the national bank of south                |  |
|      | 1050          | Africa  | O T DOM NO T T T W   |
| 6    | 1958          | Ottoman Bank                                  | Operate in DSM, Mwanza, Lindi, Kigoma, moshi                       |
| 7    | 1961<br>1961  | Commercial bank of Africa                     | Operate in DSM, Mwanza, Lindi, Kigoma, moshi                       |
| 8    | 1961          |   | Attainment of country independence and maintained                  |
|      |               |   | the same policies and regulation as operated by the colonial power |
| 9    | 1963          |   | Recommendations to restructure the banking system                  |
| 9    | 1903          |   | by Dr Edwin Blumenthal   |
| 10   | 1964          |   | All banks nationalised   |
| 11   | 1964-         | National cooperative Bank, National           | They were not operating properly due foreign                       |
| 11   | 1965          | Bank of commerce and People                   | metropolitan hence low savings mobilization, low                   |
|      | 1705          | Bank of zanzibar                              | loan issuance and low financing level                              |
| 12   | 1966          | Bank Of Tanzania                              | It was established to regulate the banks                           |
| 13   | 1971-84       | Tanzania cooperative bank, NBC                | Operated in both Tanganyika and Zanzibar                           |
| 14   | 1984          | Tanzania cooperative bank was                 | Cooperative was the powerful house that served the                 |
|      |               | recategorized into rural and                  | economic activities of the nation                                  |
|      |               | development bank                              |  |
| 15   | 1991          | NBC and CRDB                                  | Was poorly performing due the higher level of non-                 |
|      |               |   | performing loans   |
| 16   | 1995          | All banks                                     | Market liberization and banking reforms                            |
| 17   | 1996          | NBC and CRDB                                  | They were restructured and privatized, NBC split                   |
|      |               |   | into NBC 1997,NMB and consolidating NBC 1997                       |
|      |               |   | holding ltd co   |
| 18   | 1997          | NBC 1997                                      | Sold to ABSA group of south Africa by 70%                          |
| 19   | 2000          |   | Adoption of second refoms by BOT                                   |
| 20   | 2000-         | 22 fully fledged banks, 5 regional            | Enhanced and increased competition                                 |
|      | 2005          | banks,5 financial institutions and            |  |
|      | 2006          | 102 bureau de change                          |  |
| 21   | 2006-         | 8 large banks,20 medium banks,3               | Higher competition in the financial system and                     |
|      | 2011          | NBIFs and 14 regional and small               | increased the saving mobilization and efficient of the             |
|      | <u> </u>      | banks<br>  tions from various reports: (2012) | financial system   |
| Auth | ors maniniila | mons from various renorts: (2012)             |  |

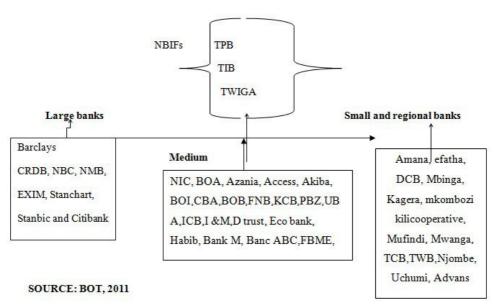
Authors manipulations from various reports: (2012)



#### 1.2 THE BANKING SYSTEM AND STRUCTURE IN GENERAL

According to Bank of Tanzania (2011), there are currently 45 banks operating in the country. The composite of it include 8 large banks, 20 medium banks, 3 NBIF and 14 small and regional banks. The banks have a total of tshs 14,281.7 billion as the main funding in 2011 of which customer deposit was 80% while core capital was 12%, deposit from other banks 4% and other liabilities of 4%. Moreover the large banks dominate the market with the market share of 74%, medium banks 21%, NBIF 4% and regional and small banks by 21%.

#### **BANKING SYSTEM IN TANZANIA**



#### 2.0 EMPERICAL REVIEW

Banks efficiency is among the area that has been researched much in literature, many studies are based on international level especially in U.S.A, few in regional levels and non in local levels. See the following,

Yeh (1996) used the DEA in conjunctions with ratio analysis to measure the banking performance, the models helped to separate between the efficiency and non-efficiency firms which are very important in banking regulations and banks operational decision making. He confirmed that DEA approach is more reliable tools for efficiency evaluation and it has the ability to provide additional information compared to ratio analysis which is very subjective filled with a lot of ambiguity. Mathews Kent and Jenifer Daley (2008), in their study of the efficiency of Jamaica commercial banks by using the relationship between the accounting ratios and DEA, it was indicated that they are closely related. Also they found that DEA is an appropriate tool since it includes multiple inputs and output over the traditional ratio analysis. Tarawneh (2006) measured the performance of commercial banks in Oman; he used asset management, operational management and bank size. Its finding using DEA indicated that higher bank efficiency has tendency to increase ROA. Webb Robert and Kumbirai mabwe (2010) investigated financial performance of South African banks using DEA and Ratio analysis. Their final findings indicated that financial performance had decreased after the financial crisis. Meanwhile the profitability, liquidity and credit quality ratios were decreased. Also in the same study Samuel (2004) found that financial ratios such as credit quality, profitability and liquidity were less efficient and their liquidity levels were very low associated with higher credit risk. Salamouris and Dimitrious and Halkos George (2004) measured the efficiency of Greek commercial banks using financial ratios and DEA, they argued that financial ratios can be used as a supplementary of DEA for evaluating organizational efficiency and performance; further findings indicated that increase in efficiency has been accompanied due to the decrease in small banks due to mergers and acquisition. Celikkol Hakon and Gumus Yusuf (2011), employed both measures of financial performance and the results indicated that there is great deviations of quick ratio, Net income to sales, return on asset and return on equity among the firms under study. Also they evidenced that the ratios are significantly correlated with DEA. Athanassopoulos and Batlantine (1995) pointed that traditional ratio analysis was insufficient to evaluate the firm efficiency and suggested that the DEA was the appropriate tool for the efficiency measurements. Malik Syed and Alkhathlan Khalid (2009) in their investigated the efficiency level of Saudi Arabian bank and it has been evidenced the banks were efficiently managed with financial resources with reasonable mean value. Lapsa etaal (2008) indicated that simple ratio analysis and DEA are crucially significant in evaluating the efficiency and they are significantly related in determining the efficiency of the firm. Waleed etaal (2011) in their study on



measuring relative efficiency of Jordanian commercial banks using DEA indicated that sample banks were stable efficiency while the larger banks were more efficiency and stable compared to the small and medium banks. Sufian (2007) investigated bank merger in Singapore, he employed both parametric and financial ratios and the findings confirmed that mergers had not increased the efficiency level rather it had increased the costs after merger. Pappas etal (2008) investigated the efficiency of Islamic and conventional banks using both the financial and DEA, the financial ratio results evidenced that the Islamic banks were less cost efficient but more revenue efficient compared to the conventional banks while DEA indicated the higher gross efficient to all banks but significantly higher in the convectional banks compared to the Islamic banks. In another study Efendric (2010) investigated the efficiency of Islamic banks in Bosnia using DEA and the results indicated that Islamic banks were less efficient compared to the convectional banks. Maghayerch (2002) studied the impact of liberalization on the efficiency of commercial banks; the findings showed the impact of liberalization was positively related to the efficiency of commercial banks as it had boosted much the efficiency and productivity level. The study is consistent with that of Ben-khedhiri (2007) who confirmed the positive impact of liberalization to the Middle East commercial banks.

Other authors have analyzed efficiency level of banking system by using both parametric and non-parametric approach see the following:

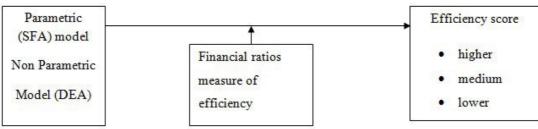
Koetter etal (2006) made study on consistency of the two competing model using the Germany banks as an example, the findings has pointed that non parametric approach are more sensitive to errors and other outliers in comparison to the SFA model. Resti (1997) investigated the cost efficiency of 270 Italian banks using both parametric and non-parametric model but was somehow surprising as it was pointed that there was no statistical significance different between the two models. Lovell (1990) found the SFA model to have higher efficiency score of 92% as compared to DEA which was having the efficiency score of 81%. On another study Baurer etal (1998) argued that SFA model has higher mean efficiency of 85% compared to DEA model which has 83%. Moreover Weill (2004) used DEA and SFA model to measure efficiency of 688 European commercial banks and the findings indicated that there was much difference in efficiency score between the two models and there is no positive correlation among the two models. Furthermore Sheldon (1994) reported that SFA model has higher efficiency scores of 92% compared to DEA which has 78%. Yizhe (2010) assessed the efficiency of Chinese banking system, using both parametric and non-parametric approach. The findings indicate that the efficiency of banks under SFA model was 91% compared to DEA which was 89%. Further analysis indicates that the state owned banks were more efficient than the foreign banks and the large banks were more efficient than the small banks. Ferrier and Lovell (1990) examined the cost structures of banking sector in US, the study employed both parametric and non-parametric approach. The findings revealed that DEA model provide higher scores than the SFA model, this argument is somehow contradicting from empirical theory and literature as it has been argued that SFA model tends to offer higher score than the DEA model. Delis and papa Nikolaou (1992) investigated the cost and profit efficiency of Greek commercial banks, the findings revealed that SFA model has higher efficiency score than the DEA model. Therefore the banks were more profit and cost efficiency under the SFA model than the DEA. Huang and Wang (2002) evaluated the economic efficiency of Taiwan banks using both DEA and SFA, the findings indicated that SFA model were having higher score than the DEA. Eisenbeis etal (1999) analyzed the cost efficiency of the US banks by using the two model, the results pointed that SFA efficiency score of 85% compared to the of DEA which was about 70%.

With the above studies higher efficiency score has been reported by SFA model compared to DEA model, this may be because SFA model has the tendency to accommodate the stochastic noise while DEA does not accommodate the stochastic noise and is more sensitive to sample selection.

## 3.0 METODOLOGY OF THE STUDY

The efficiency model of banking system

#### Models



The paper used the Data Envelopment Analysis (DEA), Stochastic Frontier analysis (SFA) and Ratio analysis to measure efficiency of the banking system. DEA is a non-parametric, linear programming methodology for



determining relatively efficient production frontier, based on the empirical data on chosen inputs and outputs of a number of entities, called Decision Making Units (DMUs). The best DMU is the one that lies on the frontier, the one which lies below the frontier is said to be inefficient. The DEA frontier is formed as linear combinations that connect the set of best practice of DMU and yield the convex production possibility curve (Cooper etal 2004). DEA analyze each vector (DMU) separately, producing individual efficiency measures relative to the entire set under evaluation. The paper uses the modified model of CCR to include the variable return to scale of BCC. Commercial banks provide a wide range of services to the economy hence the application of SFA becomes complex and difficult and also the regulation of commercial banks by the Bank of Tanzania and other market imperfection such as spread on interest price (most deposit are priced below the market price) (Berger, 2000), make the adoption of SFA model difficult phenomenon which is accompanied by estimation of function form and random error. According to Berger (1997) SFA which is specified has poor approximation of banking efficiency since the banks data are not near to the mean mix and the frontier forces to have u shaped in logs and does not take the heterogeneity of the banks which can result into bias.

The advantage of DEA is that it is simple to use, it can employ multiple input and output, it less restrictive parametric form and does not require the formulation of the function form and its weakness is the lack of estimation of stochastic error which may overstate the level of efficiency (Luka, 2007). Also does not require the access of data for the longer period.

Charnes, Cooper and Rhodes were the first persons to introduce the linear programming model for measuring efficiency for each DMU. It is obtained by taking the ratio of output and input. In each of the two cases, they are assigned weight. The efficiency measure for the DMU is obtained by solving the following mathematical programming problem:

$$\max_{u,v} h_0(u,v) = \frac{\sum_{r=1}^{s} u_r y_{r0}}{\sum_{i=1}^{m} v_i x_{i0}}$$
 (i)

Subject to

$$\sum_{\substack{r=1\\m}}^{s} u_r y_{rj} \\
\sum_{i=1}^{m} v_i x_{ij} \\$$
(ii)

$$u_r \ge 0, \quad r = 1, 2, ..., s$$
 (iii)

$$v_i \ge 0, i = 1, 2, ..., m,$$
 (iv)

where  $x_{ij}$ = the observed amount of input of the ith type of the jth DMU ( $x_{ij}$ >0, i=1,2,...,n, j=1,2,...,n) and  $y_{rj}$ = the observed amount of output of the  $r_{th}$  type for the  $j_{th}$  DMU ( $y_{rj}$ >0, r=1,2,...,s, j=1,2,...,n).

The variables  $u_r$  and  $v_i$  are the vector of the output and input respectively. But the above problem has an infinite solution; we assign vx equal to one.

$$\sum_{i=1}^{m} v_i x_{i0} = 1 \tag{v}$$

In order to obtain a linear programming problem that is equivalent to the linear fractional programming problem (i)-(iv). Thus, denominator in the above efficiency measure  $h_0$  is set to equal one and the transformed linear problem for DMU<sub>0</sub> can be written:

$$\max_{u} z_0 = \sum_{r=1}^{s} u_r y_{r0} \tag{vi}$$

subject to

$$\sum_{r=1}^{s} u_r y_{rj} - \sum_{i=1}^{m} v_i x_{ij} \le 0, \ j = 1, 2, ..., n$$
 (vii)

$$\sum_{i=1}^{m} v_i x_{i0} = 1 \tag{viii}$$

$$u_r \ge 0, \ r = 1, 2, ..., s$$
 (ix)



$$v_i \ge 0, i = 1, 2, ..., m.$$
 (x)

For the above linear programming problem, the dual can be written (for the given DMU0) as:

$$\min_{\lambda} z_0 = \Theta_0 \tag{xi}$$

Subject to

$$\sum_{j=1}^{n} \lambda_{j} y_{rj} \ge y_{r0} , r = 1, 2, ..., s$$
 (xii)

$$\Theta_0 x_{i0} - \sum_{i=1}^n \lambda_j x_{ij} \ge 0, \ i = 1, 2, ..., m$$
 (xii)

$$\lambda_j \geq 0 \;,\; j=1,2,...,n \tag{xiii}$$

Since there are no constraints for the weights  $\lambda_j$ , other than the positivity conditions in the problem (xi)-(xiv), it implies constant returns-to-scale. For allowing variable returns to scale, it is necessary to add the convexity condition for the weights  $\lambda_i$ ,

$$\sum_{j=1}^{n} \lambda_{j} = 1 \tag{xiv}$$

With the above analysis we have modified CCR model to include the variable return to scale as adopted by Banker, Charnes and cooper (1984). The input-oriented BCC-model for the DMU0 can be written as:

$$\min_{z} z_0 = \Theta_0 \tag{xv}$$

Subject to

$$\sum_{j=1}^{n} \lambda_{j} y_{rj} \ge y_{r0}, \ r = 1, 2, ..., s$$
 (xvi)

$$\Theta_0 x_{i0} - \sum_{j=1}^n \lambda_j x_{ij} \ge 0 \quad i = 1, 2, ..., m$$
 (xvii)

$$\sum_{j=1}^{n} \lambda_j = 1 \tag{xviii}$$

$$\lambda_i \ge 0, \quad j = 1, 2, \dots, n \tag{xix}$$

The above equations incorporate the CCR model to includes the variable return to scale under the BCC model, the pure efficiency of CCR indicates the variable return to scale while the scale efficiency indicate the result under the CCR model. The values which are closely to one are being considered as efficient DMU (Cooper et al, 2000). In this study I adopted constant return to scale. And since manager has less control over banking input I adopted the output oriented DEA.

#### 3.1 Specification of the model of the input and output as adopted by DEA.

The measurement of banks output and input is very difficult because there is disagreement on which components of output bank produces and which component of input it uses (Berger, 1992). There are basically two popular approach that are being used; these are intermediation approach and production approach. On the intermediation approach banks loans and other assets are considered as output since they are used to produce revenue of the banks. Deposit and other liabilities are considered as the inputs, it considers bank primary motive as to borrow funds from the depositors and lends those funds hence loans are considered as the output of the bank and the input includes interest expenses, labour costs, capital costs, operating costs and interest costs expenses. Production approach considers whether the asset and liabilities contribute to the output of the bank. It entails the commercial banks as the institution that uses labour and capital to produce various deposit accounts and loans. The inputs in this category are labour, capital and operating costs.

#### **Models classification**

|         | Input 1         | Input 2           | Input 3           | output1 | Output 2 |
|---------|-----------------|-------------------|-------------------|---------|----------|
| Model 1 | Employee number | deposits          | Operational costs |         | loans    |
| Model 2 | Employee number | Operational costs |                   | deposit | loans    |

Model 1: indicate the intermediation approach Model 2: indicate the production approach



#### 3.2 The SFA model of banking efficiency

On the context SFA model, it is a frontier that specifies the functional form for the variables to be evaluated such as profit, cost and revenue. The functional form tends to allow the stochastic error (random error) in the equation to take into account for unobservable variables. It tends to decompose into efficiency and inefficiency. The non-inefficiency tends to follow half normal distribution, and Berger (1997) pointed that inefficiency must be truncated and it can't be negative.

In this study, the translog output function is used for the case of outputs M and inputs K, which is specified as follows:

In 
$$D_{oi} = \alpha_0 + \sum_{m=1}^{M} \alpha_m \ln y_{mi} + \frac{1}{2} \sum_{m=1}^{M} \sum_{n=1}^{N} \alpha_{mn} \ln y_{mi} \ln y_{ni} + \sum_{k=1}^{K} \beta_k \ln x_{ki} + \frac{1}{2} \sum_{k=1}^{K} \sum_{l=1}^{K} \beta_{kl} \ln x_{ki} \ln x_{li} + \sum_{k=1}^{K} \sum_{m=1}^{M} \delta_{km} \ln x_{ki} \ln y_{mi}$$

$$i = 1, 2, ..., N.$$
(1)

The restrictions required for homogeneity of degree +1 in outputs are

$$\sum_{m=1}^{M} \alpha_{m} = 1; \sum_{m=1}^{M} \alpha_{mn} = 0, m = 1, 2, ..., M;$$

$$\sum_{m=1}^{M} \delta_{km} = 0, k = 1, 2... K$$
(2)

The trans log input distance function can be conducted using the same method. As discussed by Battese & Coelli (1995), a random disturbance term is added, while  $\ln D$  is assumed to be independently distributed as truncations at zero of the N ( mit,  $\delta^2$ ,  $\mu$ ) the distribution. The time-varying model is included to appropriately reflect the changing of technology and other time-dependent variables (Coelli, et al., 2005). The bank efficiency is estimated by using FRONTIER 4.1. The approach applies maximum likelihood estimation of Tran slog estimation which used multiple output and input. This approach is generated by using output oriented models. In this case the technical inefficiency is identified where there is a reduction of the output with regard to the increase in input.

#### 3.3 Testing profit efficiency using Cobb Douglas and Tran's long functional form

In the second case the study tested the difference between Cobb Douglas and Trans long, since all of them are used to find the efficiency of the banks. The variables used are as follows:

| asea to find the efficient | asea to find the efficiency of the banks. The variables used the as follows. |   |  |  |  |  |  |  |  |
|----------------------------|--|---|--|--|--|--|--|--|--|
| variable                   | notation   | mean                                      |  |  |  |  |  |  |  |
| Output                     | $Q_1$  | Total loans                               |  |  |  |  |  |  |  |
| Output                     | $Q_2$  | Total Deposit                             |  |  |  |  |  |  |  |
| Output                     | $Q_3$  | Non-interest income                       |  |  |  |  |  |  |  |
| Input Price                | $P_1$  | Interest expense/total deposit            |  |  |  |  |  |  |  |
| Input Price                | $P_2$  | Non-interest expense/depreciation expense |  |  |  |  |  |  |  |
| Input Price                | $P_3$  | Labor cost/total assets                   |  |  |  |  |  |  |  |

## 3.3.1 Cobb-Douglas Function Form

The functional form of the Cobb Douglas is as follows:

$$\ln\left(\frac{\text{Prof}_{kt}}{P_{3}} + \left| \left(\frac{\text{Prof}_{kt}}{P_{3}}\right)^{\text{min}} \right| + 1\right) = \alpha_{0} + \sum_{i=1}^{3} \alpha_{i} \ln\left(Q_{ikt}\right) + \sum_{i=1}^{2} \beta_{i} \ln\left(\frac{P_{ikt}}{P_{3kt}}\right) + (\nu_{kt} - \mu_{kt})$$

Where  $\operatorname{Prof}_{kt}$  is profit of bank k in period t (t=1, 2, 3... T).  $Q_{ikt}$  represents the  $Q_i$  ( i=1, 2, 3) of bank k in period t;  $P_{ikt}$  corresponds to the  $P_i$  ( i=1, 2, 3) of bank k in period t. We impose linear homogeneity restrictions by normalizing the dependent variable and all input prices by  $P_3$ . Since a number of banks in the sample exhibit negative profits, we use  $\ln\left(\frac{Prof}{P_3} + \left|\left(\frac{Prof}{P_3}\right)^{min}\right| + 1\right)$  rather than  $\ln\left(\frac{Prof}{P_3}\right)$  to be the dependent variable.  $\left|\left(\frac{Prof}{P_3}\right)^{min}\right|$  Is the minimum absolute value of Profit Over all banks in the sample. With this transformation, there is no bank with negative profits in the sample.  $v_{kt}$  are random errors assumed to be iid with  $N(0, \sigma_v^2)$  distribution;  $\mu_{kt}$  being non-negative random variables accounting for profit inefficiency and assumed to be iid with truncations at zero on the  $N(\mu, \sigma_{\mu}^2)$  distribution, where  $\mu$  is an unknown scalar parameter. Also, we have  $\mu_{kt} = (\mu_k e^{(-\eta(t-T)})$ , where  $\eta$  is an unknown scalar parameter; and  $\alpha_0$ ,  $\alpha_i$ ,  $\beta_i$  are the parameters to be estimated.



#### 3.3.2 Trans log Function Form

$$\begin{split} \ln\!\left(\!\frac{\text{Prof}_{kt}}{P_{3kt}} + \left|\!\left(\!\frac{\text{Prof}_{kt}}{P_{3kt}}\right)^{\text{min}}\right| + 1\right) &= \alpha_0 + \sum_{i=1}^3 \alpha_i \ln(Q_{ikt}) + \frac{1}{2} \sum_{i=1}^3 \sum_{j=1}^3 \alpha_{ij} \ln Q_{ikt} \ln Q_{jkt} + \sum_{i=1}^2 \beta_i \ln\left(\frac{P_{ikt}}{P_3}\right) \\ &+ \frac{1}{2} \sum_{i=1}^2 \sum_{j=1}^2 \beta_{ij} \ln(\frac{P_{ikt}}{P_{3kt}}) \ln(\frac{P_{jkt}}{P_{3kt}}) + \sum_{i=1}^3 \sum_{j=1}^2 \gamma_{ij} \ln Q_{ikt} \ln(\frac{P_{jkt}}{P_{3kt}}) + (\nu_{kt} - \mu_{kt}) \end{split}$$

In the case of the translog form, the variable notation is just as same as Cobb-Douglas form.

#### 3.3 Financial ratio

This is the widely tool for evaluating the performance of the banks and they have been used by the bank regulators globally to point the strength and weakness of the banks by relating the items of the balance sheet and income statement (Xuezhi, 2011). Bank regulators used as the CAMELS model where they used the ratio of capital adequacy, profitability (earnings), liquidity and market sensitivity to judge the performance of the banks. Baisi (2005) pointed the following strength and weakness of the financial ratios. The strength is based on the facts that it simplifies and summarize financial statements, it is useful for benchmarking and comparison of company of different size and it is useful in trend analysis by comparing overtime. The weakness is based on the facts that different companies operate under different environment, accounting data are subjected to various estimates and different assumptions, and meanwhile the use of different standards may hinder comparability. They are based on the past information and not future oriented.

The ratios that are used to measure efficiency are:

- I. Return on asset (ROA), measure the returns on the asset employed. It is a ratio of net income of the bank divide by total asset
- II. Return on equity (ROE), measures the return to the shareholders, it is computed as net income of the bank divide by total equity
- III. Portfolio yield: this measures the earning of the bank, it is actually what the bank has earned.
- IV. Loan and advances to total asset, this measure the efficiency of the bank with regard to loan issued in accordance to the total asset.
- V. Total expenses to total interest income, it reflects how the expenses have been covered by the total interest income.
- VI. Rate paid on Funds, it is a ratio of interest expenses to customer deposit. It measure the mean interest rate paid to customers.
- VII. Liquid asset to deposit liabilities, this measures the ability of liquid assets to cover the liabilities.
- VIII. Non-performing Loan to Gross loan, this measure the ability of the bank to manage loan
- IX. Gross loan to total deposit, this measure the percentage of loan that has been issued with regard to deposit.
- X. Government securities to Earning assets. This shows how the assets have been invested in government securities.
- XI. Liquid asset to total asset, this measure the proportional of liquid asset on the total asset.

#### 4.0 Findings

#### 4.1 Ratio analysis Results

Table 1: Portfolio Yield

| 1 4010 1. 1 01 | 110110 11010 |       |       |       |       |       |         |
|----------------|--------------|-------|-------|-------|-------|-------|---------|
| Year           | 2006         | 2007  | 2008  | 2009  | 2010  | 2011  | Average |
| Regional       | 16%          | 20.2% | 12.7% | 16.9% | 17.1% | 19.1% | 17%     |
| small          |              |       |       |       |       |       |         |
| NBIF           | 22.6%        | 20.9% | 12.1% | 12.1% | 13.8% | 15.1% | 16.10%  |
| Medium         | 11%          | 12%   | 17.5% | 18.5% | 11.0% | 11.3% | 13.5%   |
| Large          | 13.4%        | 15%   | 23.9% | 16.9% | 11.2% | 11%   | 15.23%  |

With the analysis of table 1 it is indicated that in 2006 and 2007 NBIF had higher portfolio yield compared to the other banks, the reason might be higher loan return it had received with respect to the long term loan and medium bank was having a lower portfolio yield on the same periods. Small and regional banks were ranked as the number two category in this case and it was having great ability to generate revenue which covers financial and operating expenses during the same period compared to medium and large banks. In 2008 and 2009 large banks maintained higher average portfolio yield followed by the medium banks was having higher average efficiency compared to the NBIF and regional banks and small banks. In 2010 and 2011 the regional and small



banks were having higher portfolio yield because of their ability to extend into the outreach levels and the increase in community banks. The NBIFs were ranked second institution followed by the medium banks and the last was the large banks. On average Regional banks have higher portfolio yield, followed by NBIF, then large banks and the lastly the medium banks.

Table 2: Return on asset (ROA)

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 1.5% | 3.1% | 2.2% | 0.7% | 0.4% | 0.5% |         |
| small    |      |      |      |      |      |      | 1.40%   |
| NBIF     | 2.1% | 1.5% | 1.5% | 1.0% | 1.1% | 2.1% | 1.55%   |
| Medium   | 1.2% | 2.3% | 1.7% | 0.9% | 1.1% | 0.5% | 1.28%   |
| Large    | 2.7% | 3.7% | 3%   | 2.8% | 2.0% | 2.1% | 2.72%   |

With analysis of table 2, The large banks have maintained higher percentage of ROA compared to the other banks, this is because higher average earnings compared to the other banks associated with greater investments in loans and other securities, and the NBIF was ranked second followed by the medium banks and lastly the Regional and small banks. This aspect is very important as it measures the efficiency of the management in utilizing the assets of the banks in generating revenue and the greater the ratio the better. The lower percentage in the other banks has been attributed to the increase in non-interest expenses which is not matched with the increase to in income and the increase in loan loss provision. On average the large banks recorded the higher efficiency level, followed by the NBIF, then the regional and small banks and the last was the medium banks.

**Table 3: Return on equity (ROE)** 

| - war or - round a or offered (- ro -) |       |       |       |       |       |       |         |  |  |
|--|-------|-------|-------|-------|-------|-------|---------|--|--|
| Year                                   | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | average |  |  |
| Regional                               | 11.4% | 22.2% | 12.5% | 3.4%  | 1.9%  | 2.1%  |         |  |  |
| small                                  |       |       |       |       |       |       | 8.92%   |  |  |
| NBIF                                   | 10.4% | 8.3%  | 8.6%  | 5%    | 4.3%  | 7.6%  | 7.37%   |  |  |
| Medium                                 | 9.3%  | 16.8% | 13.0% | 7.3%  | 9%    | 3.9%  | 9.88%   |  |  |
| Large                                  | 29.35 | 37.0% | 27.3% | 23.7% | 16.9% | 18.5% | 25.46%  |  |  |

With analysis of table 3, large banks maintained higher ROE compared to the other banks and this has the advantage of attracting potential shareholders as their return are well capitalized and maintained, medium banks were ranked the second, regional and small banks were the third one and the last one was NBIF. This ratio shows how the equity investors are earning from their investments. The large banks have substantially maintained their equity income compared to their banks and it was fairly stable. On average the large banks have higher Return on equity, followed by the medium banks, then the regional and small banks and the last was the NBIF.

Table 4: efficiency per employee

| Year     | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | average |
|----------|-------|-------|-------|-------|-------|-------|---------|
| Regional | 10.2% | 14.3% | 10.3% | 4.3%  | 3.7%  | 2.1%  |         |
| small    |       |       |       |       |       |       | 7.48%   |
| NBIF     | 10.4% | 8.1%  | 9.1%  | 6.5%  | 9.3%  | 14.4% | 9.63%   |
| Medium   | 13.2% | 16.6% | 15.8% | 9.2%  | 13.3% | 9.5%  | 12.93%  |
| Large    | 36.7% | 46.95 | 40.8% | 40.2% | 32.3% | 37.6% | 39.09%  |

Generally in all years large banks maintained the highest level of staff efficiency compared to the other banks followed by the medium banks, the highest level has been attributed due higher average earning they receive compared to the other banks. The least bank was the regional and small banks which recorded the lowest staff efficiency due to the lower earnings associated with great loan loss. Large banks on average recorded the highest efficiency level, followed by medium banks, then the NBIF and the last was regional and small banks.

Table 5: Rate Paid on fund

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 5.6% | 5.7% | 5.3% | 5.4% | 5.3% | 5.5% |         |
| small    |      |      |      |      |      |      | 5.47%   |
| NBIF     | 3.1% | 3.5% | 3.8% | 3.6% | 2.8% | 2.4% | 3.20%   |
| Medium   | 3.5% | 4%   | 3.7% | 4.1% | 3.1% | 3.5% | 3.65%   |
| Large    | 2.2% | 2.6% | 1.9% | 2.1% | 1.6% | 1.4% | 1.97%   |

This shows the average interest paid by the bank on customer deposit, the regional and small banks was ranked the firsts as they paid higher interest on deposit, this is particularly made in order to attract deposits due to the lower equity investments. The NBIF was the second, followed by the medium bank and the last was the large



bank. That's why the large bank has maintained higher earnings due to the greatest interest spread, hence inefficiency. The large banks showed the lower rate paid on funds by customer, followed by the NBIF, then the medium banks. Small and regional banks had shown the great rate paid by customers

Table 6: Portfolio Yield to operating efficiency

| Year     | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | average |
|----------|-------|-------|-------|-------|-------|-------|---------|
| Regional | 1.8%  | 3.8%  | 4.2%  | 0.8%  | -0.2% | 0.7%  |         |
| small    |       |       |       |       |       |       | 1.85%   |
| NBIF     | -2.8% | -3.7% | -2.0% | -1.0% | -2.5% | -0.1% | -2.02%  |
| Medium   | -0.7% | -0.3% | -0.8% | -1.3% | -1.8% | -1.8% | -1.12%  |
| Large    | 3%    | 3.2%  | 2.0%  | 1.9%  | 0.0%  | 0.1%  | 1.70%   |

With analysis of table 6: The large banks have maintained the highest ratio, followed by the regional and small banks, medium banks were ranked the third one and the last was NBIF which indicates that the ratio of operating efficiency was higher compared to the portfolio yield. Moreover the large banks have been able to maintain stable ratio because of greater reliance on corporate customers, compared to small and medium banks which rely on small customers who are very risk on defaulting. The small and regional banks on average was efficiency followed by the large banks then medium banks and the last was the NBIF

Table7: Government securities to earning assets

| Year     | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | average |
|----------|-------|-------|-------|-------|-------|-------|---------|
| Regional | 4.9%  | 6.2%  | 10.7% | 7.6%  | 8.1%  | 9.5%  |         |
| small    |       |       |       |       |       |       | 7.83%   |
| NBIF     | 49%   | 51.3% | 29.3% | 35.7% | 31.2% | 30.8% | 37.88%  |
| Medium   | 13.6% | 15.2% | 20.5% | 16.8% | 18.3% | 13.5% | 16.32%  |
| Large    | 28.1% | 29.2% | 22.9% | 22.8% | 26.2% | 18.9% | 24.68%  |

With analysis of table 7, The NBIF was having higher earnings ratio on government securities due greater equity investments which prefer long term investment on government securities due higher return and lower portfolio risk. Medium bank was ranked the second one and then followed by the regional and small banks. The lower the value is due to the lower equity and hence little investment on government securities. The NBIFs were efficient in this category on average, followed by the large banks, then the medium banks and the last one was the regional and small banks.

Table 8: loan and advances to total assets

| Table 6. Idali | 1 abic 6. Ioan and advances to total assets |      |      |      |      |      |         |  |  |  |  |
|----------------|---|------|------|------|------|------|---------|--|--|--|--|
| Year           | 2006  | 2007 | 2008 | 2009 | 2010 | 2011 | average |  |  |  |  |
| Regional       | 62%   | 60%  | 60%  | 50%  | 51%  | 47%  |         |  |  |  |  |
| small          |   |      |      |      |      |      | 55%     |  |  |  |  |
| NBIF           | 34%   | 34%  | 54%  | 46%  | 47%  | 56%  | 45%     |  |  |  |  |
| Medium         | 43%   | 43%  | 49%  | 50%  | 44%  | 53%  | 47%     |  |  |  |  |
| Large          | 42%   | 41%  | 50%  | 45%  | 44%  | 48%  | 45%     |  |  |  |  |

With analysis of Table 8: it has been indicated that regional and small banks have maintained the largest percentage of loans as percentage of total asset because most of them have lower assets compared to the liabilities they have. The large banks were ranked the second followed by the medium banks and the last was the NBIF. The higher average rate has been to the regional and small banks, followed by the NBIF and then the medium banks and the last was the large banks

**Table 9: Non-interest expenses to interest income** 

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 53%  | 53%  | 60%  | 65%  | 69%  | 75%  |         |
| small    |      |      |      |      |      |      | 63%     |
| NBIF     | 92%  | 92%  | 86%  | 85%  | 101% | 85%  | 90%     |
| Medium   | 72%  | 65%  | 68%  | 69%  | 81%  | 81%  | 73%     |
| Large    | 56%  | 55%  | 66%  | 66%  | 82%  | 84%  | 68%     |

With analysis of table 9, the NBIF has maintained the highest ratio, medium bank was the second one followed by large banks and the last was the regional bank with the lowest ratio. In this case the lowest the ratio is the better. NBIF was having higher ratio hence it is the least bank because the higher expenses was not covered by the interest income particularly in 2010. In this category the bank is assessed due to its ability to cover its non-interest expenses as the operational expenses. It has been higher to the NBIF on average, followed by the medium banks, then the large banks and the last was the regional banks.



Table 10: Gross Loan to deposit

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 75%  | 77%  | 81%  | 71%  | 66%  | 78%  |         |
| small    |      |      |      |      |      |      | 75%     |
| NBIF     | 51%  | 53%  | 75%  | 70%  | 79%  | 89%  | 70%     |
| Medium   | 57%  | 62%  | 66%  | 65%  | 61%  | 72%  | 64%     |
| Large    | 53%  | 55%  | 66%  | 57%  | 56%  | 61%  | 58%     |

With analysis of table 10, it has been indicated that regional and small banks have higher ratio, NBIF was the second, followed by the Medium banks and the last was the large banks. In this case the banks need to strike balance between the loan and deposit. By conventional wisdom 80% percent is much preferred and excess of that it means the bank might face withdrawal problem once customer demand them. Because NBIF is not a depository institution and is not subjected to withdrawal on demand based level therefore the ratio can exceed 80%. All in all the banks have not reached the level required by the BOT regulations which is supposed to be 80% to the banks. Higher level has been to the regional and small banks, followed by the NBIF, then the medium banks and finally the large banks.

Table 11: Total expenses to total interest income

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 90%  | 83%  | 83%  | 93%  | 103% | 106% |         |
| small    |      |      |      |      |      |      | 93%     |
| NBIF     | 115% | 122% | 111% | 110% | 123% | 103% | 114%    |
| Medium   | 107% | 104% | 107% | 112% | 118% | 118% | 111%    |
| Large    | 79%  | 80%  | 86%  | 88%  | 102% | 101% | 89%     |

With this it shows how the bank is able to cover the interest expenses with the available interest income. NBIF and Medium banks are able to cover interest expenses by more than 100% of their interest income, while large and small banks have the lower ratio compared to the two. The higher level in average has been recorded by the NBIF, then the medium banks, followed by the regional and small banks and the last was the large banks.

Table 12: Non-Performing Loan to gross loan

| Tuble 12. 1 ton 1 ci toi ming Loui to gi oss ioun |      |       |      |       |      |       |         |  |  |  |
|---|------|-------|------|-------|------|-------|---------|--|--|--|
| Year  | 2006 | 2007  | 2008 | 2009  | 2010 | 2011  | average |  |  |  |
| Regional  | 0.8% | 2.9%  | 0.8% | 1.2%  | 2.9% | 8.5%  |         |  |  |  |
| small   |      |       |      |       |      |       | 2.85%   |  |  |  |
| NBIF  | 3.9% | -7.9% | 0.0% | 16.7% | 8.4% | 15.1% | 6.03%   |  |  |  |
| Medium  | 2.3% | -4.4% | 1.5% | 2.2%  | 4.3% | 5.9%  | 1.97%   |  |  |  |
| Large   | 5.8% | 6.4%  | 5.0% | 7.0%  | 9.6% | 6.5%  | 6.72%   |  |  |  |

With analysis of table 11, the small and regional banks have lower rate compared to the other banks hence indicate the great efficiency of the banking system due to lower default rate compared large banks which have recorded the highest non-perfuming loan ratio compared to all banks hence indicate the inefficiency level. The higher rate has been attributed due to higher loan issuance to the customer. The NBIF has been ranked the third. Small banks are able to make close monitoring to their customers hence the risk of default is lowered. The good performance in this case on average has been recorded by the medium banks, then the regional and small banks, NBIF ranked the second one and the last was the large banks

Table: 12 liquid assets to total assets

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 36%  | 37%  | 36%  | 44%  | 47%  | 39%  |         |
| small    |      |      |      |      |      |      | 40%     |
| NBIF     | 58%  | 59%  | 40%  | 44%  | 47%  | 39%  | 48%     |
| Medium   | 53%  | 53%  | 46%  | 45%  | 51%  | 42%  | 48%     |
| Large    | 54%  | 54%  | 44%  | 49%  | 50%  | 46%  | 50%     |

This show the liquid asset of the banks in comparison to the total asset. Medium banks have the highest ratio due increase in number banks, the largest banks were ranked in the second position followed by the NBIF and the last were Regional and Small banks. The higher the ratio the better as it indicates the ability of the banks to meet its daily working capital requirements. Large banks have recoded higher average score, followed by the medium and NBIF and the last was the regional and small banks.



Table 13: liquid assets to total deposit liabilities

| Year     | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | average |
|----------|------|------|------|------|------|------|---------|
| Regional | 43%  | 45%  | 53%  | 58%  | 59%  | 55%  |         |
| small    |      |      |      |      |      |      | 52%     |
| NBIF     | 76%  | 76%  | 56%  | 54%  | 60%  | 50%  | 62%     |
| Medium   | 64%  | 67%  | 52%  | 66%  | 71%  | 55%  | 63%     |
| Large    | 62%  | 64%  | 47%  | 60%  | 55%  | 63%  | 59%     |

The NBIF was having higher ratio, medium bank was the second followed by the large banks and the last was the Regional and small banks. The ratio indicates the ability of the liquid assets to cover the customer deposit. The higher the ratio indicates the efficiency of the banks and the lower the ratio indicates the inefficiency of the bank. The medium bank has recorded the higher average ratios, followed by the NBIF, then the large banks and the last was the regional and small banks.

Table 14: summary ranking of the overall efficiency score of the banks

| Ratios indicators                        | Reg&small bank | NBIF | Medium | Large |
|--|----------------|------|--------|-------|
| Portfolio Yield                          | 1              | 2    | 3      | 4     |
| Return on asset (ROA)                    | 3              | 2    | 4      | 1     |
| Return on equity (ROE)                   | 3              | 4    | 2      | 1     |
| efficiency per employee                  | 4              | 3    | 2      | 1     |
| Rate paid on Funds                       | 4              | 2    | 3      | 1     |
| Portfolio Yield to operating efficiency  | 1              | 4    | 3      | 2     |
| Government securities to earning assets  | 4              | 1    | 3      | 2     |
| loan and advances to total assets        | 1              | 4    | 2      | 3     |
| Non-interest expenses to interest income | 4              | 1    | 2      | 3     |
| Gross Loan to deposit                    | 1              | 2    | 3      | 4     |
| Total expenses to total interest income  | 3              | 1    | 2      | 4     |
| Non-Performing Loan to gross loan        | 1              | 3    | 2      | 4     |
| liquid assets to total assets            | 4              | 3    | 2      | 1     |
| Total efficiency score ranking           | 3              | 32   | 33     | 31    |

## Author's calculation (2012)

Note; 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup>, and 4<sup>th</sup> indicate the ranking perspectives. With analysis of table 14 large banks have been noted to have higher efficiency score compared to the other banks, the large banks under the category include 8 banks, the second efficiency banks was NBIF which is composed of 3 banks, then the medium banks which is composed of 23 banks and the least efficient banks is the small and regional banks which is composed of 14 banks

## 4.2 RESULTS BY DEA MODEL

4.2.1 The use of DEA through application of efficiency ratios

The specification of input and output under the ratio category is explained below

Table 15

| Item | Specification                            | Measurement |
|------|--|-------------|
| Y1   | ROA                                      | output      |
| Y2   | ROE                                      | output      |
| X1   | Portfolio yield                          | input       |
| X2   | Loan and advances to total asset         | input       |
| X3   | Total expenses to total interest income  | input       |
| X4   | Rate paid on Funds                       | input       |
| X5   | Liquid asset to total asset              | input       |
| X6   | Non-performing Loan to Gross loan        | input       |
| X7   | Gross loan to total deposit              | input       |
| X8   | Government securities to Earning assets  | input       |
| X9   | Efficiency per employee                  | input       |
| X10  | Non-interest expenses to interest income | input       |
| X11  | Liquid asset to deposit liabilities      | input       |

The analysis of DEA efficient score followed six steps, the first instance the efficiency score was analyzed in terms of classification of large, medium, small and regional banks, then the efficiency measured between the



individual peer group, and there after the efficiency score was measured within the whole banks sector for the 44 banks. The performance in terms of efficiency was analyzed comparatively among the banks under study

## 4.2.2 Analysis of the efficiency of the banks based on the bank size

On the classification between large, small, medium and NBIF, large banks have been evaluated to be more efficient with efficient score of 1, followed by small banks with efficient score of 0.9, then the NBIF with the efficient score of 0.8 and lastly the medium banks with efficient score of 0.5. The average efficiency to all banks score was 0.87. The efficiency level of large banks has been facilitated by the increase in investment portfolio and wide spread of income sources. In this category the only DMU was large, small, medium and NBIF. When the DEA approach with the actual inputs and output was used, the results behaved differently compared to the ratios used by the DEA as the score differs but the results remained to be similar as to when the efficiency measured by the ratios. The large banks were exhibited the higher efficiency score, followed by the small and regional banks and then the NBIFs and the final banks were the medium banks. Moreover the results have been different from the financial ratios adoption as the measure of performance, as the ratios indicated the large banks tends to be efficient, followed by NBIFs, then the medium banks and last was the small and medium banks which is contradictory from the use of both DEA ratios and actual inputs and output. When applying the SFA model the average efficiency score indicates that NBIF was more efficient followed by the small and regional banks then the large banks and the last was the medium banks. The sector exhibited the mean technical efficient of 0.93. The results have been different with that of DEA which showed the average efficiency of 0.88.

Table 16

| Banks              | Efficiency by using ratios on DEA Model | Mean efficiency<br>score by CCR model | Mean efficiency<br>by BCC model | Mean<br>efficient By<br>SFA model |
|--------------------|---|---------------------------------------|---------------------------------|-----------------------------------|
| Large banks        | 1                                       | 0.924342667                           | 0.93565                         | 0.87665112                        |
| Small and regional | 0.9                                     | 0.875431167                           | 0.9073                          | 0.93670650                        |
| NBIFs              | 0.8                                     | 0.858429167                           | 0.8741                          | 0.97178469                        |
| Medium banks       | 0.5                                     | 0.794869833                           | 0.80372                         | 0.89633527                        |
| Average efficiency | 0.87                                    | 0.863268208                           | 0.88019                         | 0.9280399                         |

## 4.2.3 Analysis of the efficiency of the large banks

On the other peer group within the banks all eight large banks recorded an average score of 0.88, Citibank was the highest efficient score of 1, NMB recorded efficient score of 0.98, CRDB recorded efficiency level of 0.94, standard chartered recorded efficiency level of 0.91 followed by Exim bank with the score of 0.87 and the NBC with the efficiency level of 0.85, Stanbic recorded efficiency score of 0.81 and the last was Barclays bank which recorded efficiency level of 0.52. The higher efficiency level of Citibank has been facilitated by exclusively dealing with corporate clients and increase in international transactions especially corporate bonds. The large banks exhibited the average score of 0.779272 using the BCC model while 0.677037 with the CCR Model which was good score efficiency and Citibank had the most efficient score, followed by CRDB, then the NBC and the last was Exim bank. The two models reveal different efficient scores. On the analysis of SFA model for the eight large banks they exhibited the mean score of 0.75, The results show that Stan chart bank, Barclays bank, CRDB, NBC and Exim bank are the most efficient banks as they recoded the higher efficient scores while Citibank and NMB was the least efficient banks with the average score of 0.5.

Table 17

| Banks         | Mean score by CCR | Mean score by BCC | Results by SFA model |
|---------------|-------------------|-------------------|----------------------|
| Barclay       | 0.7644            | 0.77713           | 0.86366609           |
| Citibank      | 0.8009            | 0.89025           | 0.56437933           |
| CRDB          | 0.7698            | 0.85781           | 0.84047780           |
| Exim          | 0.6603            | 0.74667           | 0.78933214           |
| NBC           | 0.6455            | 0.83321           | 0.82646006           |
| NMB           | 0.4728            | 0.65175           | 0.50603311           |
| Stan Chart    | 0.65566           | 0.78714           | 0.90350476           |
| Stanbic       | 0.64151           | 0.69022           | 0.70546954           |
| Average score | 0.677037          | 0.779272          | 0.74991535           |

#### 4.2.4 Analysis of the medium banks efficiency

With analysis of 18 medium banks within the peer group themselves they recorded the average efficiency of



0.49. FNB, Acess, Akiba, Diamond trust, Habibu, BOA and BOI was the most efficient medium banks with the efficient score of 1,1,0.83,0.89,0.79,0.69 and 0.69 respectively. The other medium bank had inefficient average score with mean average efficiency below 0.5 and PBZ was the least bank with average efficient score of 0.1 using DEA with ratios. Using the DEA model it was revealed that with the different of the two approaches, they tend to give different results through the analysis of 20 medium banks. On other case access bank and bank M recorded the higher efficiency score compared to the other medium banks: The other banks recorded the worst score while the other indicated the average score with similar level of inputs and output. On the other case the SFA Model recorded the higher efficiency average score of 0.52, the most efficient being the bank M and access banks, Barclays and I &M. The other banks recorded the moderate performance with the exceptional of NIC and ICB which recorded the inefficiency level.

Table 1

|        | CCR  | BCC   | CCR  | BCC    | CCR  | BCC      | CCR  | BCC    | CCR  | BCC CCR | BCC  |
|--------|------|-------|------|--------|------|----------|------|--------|------|---------|------|
| access |      | akiba |      | azania |      | banc abc |      | bank M |      | boa     |      |
| 0.8    | 0.9  | 0.7   | 0.75 | 0.8    | 0.9  | 0.7      | 0.8  | 0.8    | 0.9  | 0.50    | 0.54 |
|        |      |       |      |        |      |          |      |        |      |         |      |
| BOB    |      | BOI   |      | CBA    |      | kcb      |      | nic    |      | uba     |      |
| 0.5    | 0.57 | 0.5   | 0.7  | 0.6    | 0.7  | 0.6      | 0.7  | 0.7    | 0.74 | 0.2     | 0.22 |
|        |      |       |      |        |      |          |      |        |      |         |      |
| pbz    |      | icb   |      | I&m    |      | Habib    |      | eco    |      | dtrust  |      |
| 0.3    | 0.34 | 0.39  | 0.4  | 0.7    | 0.78 | 0.7      | 0.73 | 0.2    | 0.5  | 0.7     | 0.8  |

## 4.2.5 Analysis of the NBIF efficiency

Using DEA financial ratios of NBIF indicates the average mean efficiency of 0.9, with the highest score recorded by the TIB, then followed by TPB and the last score recorded by the Twiga bank. Moreover when DEA actual outputs and inputs were used the banking sector revealed the mean efficiency score of 0.91 by CCR model while the BCC model indicated the efficiency score of 0.918. When the SFA model was used it indicated the mean efficiency score of 0.99 which is approximately to 1. The higher efficiency level being recorded by TIB, then TPB and the last score made by Twiga bank. Between the two models the SFA Model has indicated the highest mean score compared to the other.

Table 19

| Banks              | Efficiency by DEA | CCR-mean   | BCC-mean   | SFA model  |
|--------------------|-------------------|------------|------------|------------|
|                    | ratios            | efficiency | efficiency |            |
| TIB                | 0.921             | 0.92       | 0.923      | 0.99998491 |
| TPB                | 0.9               | 0.91       | 0.9211     | 0.99998491 |
| TWIGA              | 0.89              | 0.90       | 0.9100     | 0.99998491 |
| Average efficiency | 0.9               | 0.91       | 0.918033   | 0.99998491 |

## 4.2.6 Analysis of the small and regional banks efficiency.

Using DEA financial ratios the results indicate that the banks were more efficient over BCC model compared to the CCR model. The banks recorded average mean efficiency of 0.7 for the 14 banks. The highest efficiency average score was recorded by Amana, Advans, DCB, TWB, Kagera, Mkombozi, kili and UCC with an average score efficient of 1, 0.9, 0.86, 0.6,0.9,0.69, 0.85 respectively. The lowest efficient score was mwanga and Mbinga community banks which were below 0.5 average mean efficient meanwhile the average score was above 50% to all banks using the actual inputs and output. They efficiently utilised the input to produce the output, with the exceptional to other small banks such as mwanga and mbinga banks which recorded the efficient score below 50%. The results point out the small banks had used much input to produce output which doesn't correspond to the input usage. On the context of the SFA model the average efficiency level was 0.99, with all banks performing above 0.9 they indicated that the input were efficiently utilised in producing the output.

## 4.2.7 Analysis of the all 45 banks

The last efficient analysis score was pooling all together 45 banks using DEA and SFA model. The mean efficient by DEA financial ratios indicates the scores of 0.44, but the CCR and BCC model indicated the efficiency of 0.4589 and 0.5 respectively which are the inefficient score level for the industry as whole. Therefore when all banks are pooled together they indicate the average inefficiency level in the industry. The new emerging regional community and small banks indicates the highest score level of efficient because they have operated in few years and probably they have pocketed few overhead costs. This includes AMANA, FNB,



MKOMBOZI and TWB recorded the highest efficient level. CITIBANK recorded the highest mean average score of 0.9 followed by NMB 0.87 while the other large banks recorded average efficiency score and other worst score. With medium banks the highest efficient average score was 1 recoded by the FNB and ADV banks. The lowest score in this medium bank was recorded by PBZ. The results by SFA model indicated the mean efficiency of 0.6 which was different do the DEA model.

Table 20

| All Banks | Acc      | FNB      | Adv      | Akiba    | Azania    | Bankabc  | Bank M   | Barclays |
|-----------|----------|----------|----------|----------|-----------|----------|----------|----------|
| 0.447456  | 0.263174 | 1        | 1        | 0.149956 | 0.12695   | 0.103204 | 0.369338 | 0.100634 |
|           |          |          |          |          |           |          |          |          |
| ECOBANK   | Efatha   | Exim     | Habibu   | I&M      | ICB       | Kagera   | Kil      | Mwanga   |
| 0.916716  | 1        | 0.284804 | 0.264424 | 0.437967 | 0.102644  | 1        | 1        | 1        |
|           |          |          |          |          |           |          |          |          |
| NMB       | CBA      | CITIBANK | CRDB     | DCB      | DIAMND    | Njombe   | UCC      | PBZ      |
| 0.640707  | 0.245414 | 0.916716 | 0.297416 | 1        | 0.254005  | 1        | 1        | 0.386596 |
|           |          |          |          |          |           |          |          |          |
| TIB       | TPB      | TWB      | TWIGA    | UBA      | BOI       | NIC      | ТСВ      | Njombe   |
| 0.221679  | 0.622707 | 1        | 0.28092  | 0.632988 | 0.188908  | 0.170357 | 1        | 1        |
| BOA       | BOB      | TCB      | Mfindi   | NBC      | Standardc | Stanbic  | KCB      | MKOMB    |
| 0.080788  | 0.258766 | 1        | 1        | 0.282977 | 0.272755  | 0.175627 | 0.055982 | 1        |

## 4.4 The use of production approach of DEA using actual inputs and actual outputs.

With the adoption of production approach the results was different with that of intermediation approach, the small banks and regional banks exhibited the greater efficiency score, followed by the NBIF, then the medium banks and the last was the large banks. In this it entails that the small banks do utilize the input efficiently to produce output under the production context while the large banks was not good as the small and regional banks. It brings sense by saying the large banks do efficiently operate under intermediation purposes and the small and regional banks are efficiently in processing and making customer accounts. Meanwhile the results were not different when the BCC model was adopted but the efficient score was increased to small dimensions as compared to CCR but it didn't change the ranking category. The small and regional banks maintained the highest level of efficient and the large banks were the least as compared to the other banks. Moreover similar procedure was adopted to test the efficient of 8 large banks, 20 medium banks, 3 NBIF and 14 small and regional banks. The findings didn't change, the efficient score revealed to be higher in production approach as compared to intermediation approach.

Table 21

| Banks              | Mean efficiency score by CCR | Mean efficiency score by BCC |
|--------------------|------------------------------|------------------------------|
| Large banks        | 0.8903                       | 0.9605                       |
| Small and regional | 0.963084                     | 0.98525                      |
| NBIFs              | 0.943                        | 0.96533                      |
| Medium banks       | 0.9407                       | 0.94977                      |
| Average efficiency | 0.933194                     | 0.96521                      |

#### 4.5 The results by the Cobb Douglas and Tran slog profit efficiency

The mean profit efficiency measures given by Cobb-Douglas function form are higher than the mean efficiency given by the trans log function are reported in the table below: The mean profit efficiency has been increased over the years in banking sector. The mean profit efficiency was lower in 2006 for both Tran slog and Cobb Douglas but they picked up in every year which showed the improvements level. Generally the overall average mean efficiency for the both year has been indicated to be 0.699387 and 0.677744 for the Cobb Douglas and Trans log respectively.

| year | mean profit efficiency by cobb Douglas | Mean efficiency by Tran slog |
|------|--|------------------------------|
| 2006 | 0.35697508                             | 0.25507778                   |
| 2007 | 0.5392378                              | 0.46831019                   |
| 2008 | 0.69941715                             | 0.67829692                   |
| 2009 | 0.81300878                             | 0.82479022                   |
| 2010 | 0.88879968                             | 0.91323246                   |
| 2011 | 0.89888188                             | 0.92675669                   |



## 4.5.1 Statistical analysis of the profit efficiency by Cobb Douglas and Tran slog

The results has been statistically significance although gamma has been too low, but in most empirical studies it has been witnessed that for the profit efficiency in case of gamma tends to be small as compared to the other form of efficiency.

Cobb Douglas Trans log

|               | coefficient | t-statistics | coefficient | t-statistics |
|---------------|-------------|--------------|-------------|--------------|
| Sigma squared | 4.7299126*  | 5.3724834    | 8.8746361*  | 8.629237     |
| Gamma         | 0.37418174* | 6.5980871    | 0.046115928 | 1.3369817    |
| Mu            | -2.6607119* | -2.900406    | -0.12794719 | -1.5706488   |
| Eta           | 0.71118043* | 10.417806    | 0.87675537* | 6.7836884    |
| LR test       | 48.033      | 3863*        | 39.399      | 438**        |

<sup>\*</sup>statistically significant at 1% level

#### 4.5 Summarization of efficiency model used in the study

In this DEA approach the assessment was made first by adopting the efficiency ratios. The findings indicated that the large banks were the most efficient banks having the score of 1 followed by the small and regional banks, then the medium banks and lastly the NBIF. But when all 44 banks were pooled together the sector indicated the inefficiency level in average for about 44% efficient score, meaning that there was any input waste of 56%. This trend may be because there some many inefficient banks so once pooled together they tend to eat up the efficient for the other banks. Moreover the findings from both models do differ. DEA model with intermediation approach and production approach indicates different results, the higher score being recorded by production approach. Similarly SFA model has indicated different results with that of DEA. The SFA results are much higher than the DEA model. The average efficiency level of all banks has been indicated to be 0.567 which is average efficiency of the banking sectors. The results is similar to that of koetter (2006) and Resti (2000) who pointed that DEA efficiency score are lower than the SFA scores. The results is contradicting may be because of few inputs and output chosen, larger input and output choice may influence the results. Higher input choice and output may decrease the efficiency scores, several empirical literature have pinpointed that DEA is too sensitive to input and output choice. The study adopted only three inputs which are employee number, operational and deposit and the output chosen was loans. On another case the test of profit efficiency by Cobb Douglas and Tran slog revealed the difference and the results showed that the banks are operating at the higher level of profit efficiency.

## 5.0 Conclusions

The author intended to measure the efficiency level of banking sector in Tanzania, using three measures: financial ratios, DEA and SFA model. The results were somehow contradicting because of differences in efficiency scores among the chosen models. Therefore it proves from the empirical literature that there is no consensus among the efficiency measurements. The results may be also have been influenced by the nature of input and output chosen. Generally the industry as whole is inefficiency by DEA model with average efficiency of 46%, meaning that there is 56% input wastes. Using SFA model the sector as whole indicated the average efficiency level of 0.567. Moreover the assessment of efficiency via intermediation and production approach indicated that banks are more efficient over production approach than the intermediation approach this proves that it is very hard for people to get loans in banking sector.

The banks are efficiency within their peer group themselves and they indicated a higher efficiency level, it entails that in the context of Tanzania environment the banking system still had the chance to increase their performance level because the whole industry has been characterized by the inefficiency level hence the banking can increase their performance level by increasing productions using similar input, alternatively the banks can reduce the input ratio to maintain the same output.

While the industry at large and broadly has indicated the inefficiency score level, the findings noted a clear chance of making improvements since the peer group themselves had shown the higher efficiency level. The mean profit efficiency tested by both Cobb Douglas and Trans log has shown higher level of profit efficiency and has increased over the subsequent years. It's a clear demarcation that the banks are operating at the higher level of profit efficiency due to the higher interest charged to the customers as compared to the deposit rate (higher interest spread).

Finally the author observed that the reforms and liberalization that has been taking place have increased the performance within the peer groups but the industry as whole still inefficiency. The bank regulators need to redesign and recast their efficiency criteria to increase the efficiency level. Nevertheless the limitation of the study can be limited by the variables chosen: employee number, deposit, operational costs and loan. Since the evaluation was limited to relative efficiency of banks it is possible for the results to be different once the other variables are chosen, however these findings remain to be remarkable evidence of efficiency of banking system



in Tanzania and provide overview picture of the entire industry.

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# **Appendix 1** Cob-Douglas

|               | coefficient | t-ratio    |
|---------------|-------------|------------|
| Constant      | 24.354474*  | 24.365139  |
| Q1            | -1.0258747  | -1.4196710 |
| Q2            | 0.93965243  | 1.2619119  |
| Q3            | 0.17007939  | 0.40566545 |
| P1/P3         | 0.2365308   | 0.51641873 |
| P2/P3         | 0.33292569  | 0.90643909 |
| Sigma-squared | 4.7299126*  | 5.3724834  |
| gamma         | 0.37418174* | 6.5980871  |
| Mu            | -2.6607119* | -2.900406  |
| Eta           | 0.71118043* | 10.417806  |
| LR            | 48.033863*  |            |

<sup>\*</sup>statistically significant at 1% level

**Translog** 

|               | coefficient | t-ratio     |
|---------------|-------------|-------------|
| Constant      | 133.03062*  | 133.15729   |
| Q1            | 10.254320*  | 12.485162   |
| Q2            | -16.369596* | -20.163675  |
| Q3            | -0.79239336 | -0.90941503 |
| P1/P3         | -0.86470252 | -0.86458743 |
| P2/P3         | -3.8603722* | -3.926628   |
| Q1*Q1         | 0.60397815  | 1.1329918   |
| Q1*Q2         | -1.3921603  | -1.6858503  |
| Q1*Q3         | -0.29442881 | -0.37069326 |
| Q1*P1/p3      | -0.61164363 | -0.79122784 |
| Q1*P2/P3      | 0.28920736  | 0.37391676  |
| Q2*Q2         | 0.88076715  | 1.70642     |
| Q2*Q3         | 0.079299554 | 0.099697689 |
| Q2*P1         | 0.66705888  | 0.8865308   |
| Q2*P2         | 0.40445977  | 0.55484186  |
| Q3*Q3         | 0.24534177  | 0.44699576  |
| Q3*P1         | 0.048833703 | 0.07400416  |
| Q3*P2         | -0.51534174 | -0.73326044 |
| P1*P1         | 0.15976403  | 0.35909157  |
| P1*P2         | -0.23808283 | -0.28172822 |
| P2*P2         | -0.13174028 | -0.28012601 |
| Sigma-squared | 8.8746361*  | 8.629237    |
| gamma         | 0.046115928 | 1.3369817   |
| mu            | -0.12794719 | -1.5706488  |
| Eta           | 0.87675537* | 6.7836884   |
| LR            | 39.39       | 9438**      |

<sup>\*</sup>statistically significant at 1% level

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